

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K  
CURRENT REPORT

Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported):  
MAY 7, 2003

LAMAR ADVERTISING COMPANY  
(Exact name of registrant as specified in its charter)

DELAWARE  
(State or other jurisdiction  
of incorporation)

0-30242  
(Commission File  
Number)

72-1449411  
(IRS Employer  
Identification No.)

5551 CORPORATE BOULEVARD, BATON ROUGE, LOUISIANA 70808  
(Address of principal executive offices and zip code)

(225) 926-1000  
(Registrants' telephone number, including area code)

ITEM 9. REGULATION FD DISCLOSURE.(AND INFORMATION FURNISHED UNDER ITEM 12)

The following information is furnished pursuant to Item 12. Results of Operations and Financial Condition:

On May 7, 2003, Lamar Advertising Company announced via press release its results for the first quarter of 2003. A copy of Lamar's press release is attached hereto and incorporated by reference as Exhibit 99.1.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: May 7, 2003

LAMAR ADVERTISING COMPANY

By: /s/ Keith A. Istre

-----  
Keith A. Istre  
Treasurer and Chief Financial Officer

EXHIBIT INDEX

EXHIBIT NO. DESCRIPTION - - - - - -----
- 99.1 Press Release of Lamar Advertising Company, dated May 7, 2003, reporting Lamar's financial results for the first quarter of 2003.

(LAMAR LOGO)

5551 CORPORATE BOULEVARD  
BATON ROUGE, LA 70808

LAMAR ADVERTISING COMPANY ANNOUNCES  
FIRST QUARTER 2003 OPERATING RESULTS

Baton Rouge, LA - Wednesday, May 7, 2003 - Lamar Advertising Company (Nasdaq: LAMR), a leading owner and operator of outdoor advertising and logo sign displays, announces the Company's operating results for the first quarter ended March 31, 2003.

FIRST QUARTER RESULTS

Lamar reported net revenues of \$184.2 million for the first quarter of 2003 versus \$176.5 million for the first quarter of 2002, a 4% increase. Operating income for the first quarter of 2003 was \$2.3 million as compared to \$1.1 million for the same period in 2002. There was a loss before cumulative effect of a change in accounting principle of \$20.6 million for the first quarter of 2003 compared to a net loss of \$16.2 million for the first quarter of 2002. The loss before cumulative effect of a change in accounting principle of \$20.6 million includes a loss on extinguishment of debt of \$11.2 million which is described in detail below.

Adjusted EBITDA, which we refer to herein as EBITDA, (defined as operating income before depreciation and amortization and gain on disposition of assets - see reconciliation to operating income at the end of this release) for the first quarter of 2003 was \$69.8 million versus \$68.1 million for the first quarter of 2002, a 2% increase.

Free cash flow (defined as EBITDA less interest, current taxes, preferred stock dividends and total capital expenditures - see reconciliation to net cash provided by operating activities at the end of this release) for the first quarter of 2003 was \$28.2 million as compared to \$32.6 million for the same period in 2002, a 13% decrease. The decrease in free cash flow is attributed to the non-recurring current tax refund recorded in the first quarter of 2002 of \$5.3 million and an increase in capital expenditures of \$3.7 million of which \$2.6 million was spent for billboards and \$1.1 million was spent for logos.

For the first quarter of 2003, the Company's pro forma net revenue increased 2.9% and pro forma outdoor operating income (defined as operating income before depreciation and amortization, gain on disposition of assets and corporate overhead - see reconciliation to operating income at the end of this release) increased 0.8%. Pro forma net revenues, outdoor direct and general and administrative expenses, outdoor operating income, corporate overhead and EBITDA include adjustments to 2002 for acquisitions for the same time frame as actually owned in 2003. A table that reconciles reported results to pro forma results is included below, as well as a table that reconciles operating income to outdoor operating income.

FINANCING HIGHLIGHTS

In January 2003, the Company redeemed all of its outstanding 9 5/8% Senior Subordinated Notes due 2006 in aggregate principal amount of approximately \$255 million for a redemption price equal to 103.208% of the principal amount of the Notes. As a result of this redemption, the Company recorded a loss on extinguishment of debt of \$11.2 million which consisted of a prepayment penalty of \$8.2 million and associated debt issuance costs of approximately \$3.0 million.

In March 2003, the Company replaced its existing bank credit facility with a new bank credit facility. The new bank credit facility is comprised of a \$225 million revolving bank credit facility and a \$975 million term facility. The new bank credit facility also includes a \$500 million incremental facility, which permits the Company to request that its lenders enter into commitments to make additional term loans. The lenders have no obligation to make additional term loans under the incremental facility, but may enter into such commitments in their sole discretion.

GUIDANCE Q2 2003

For the second quarter of 2003 the Company expects net revenue to be even or slightly above pro forma net revenue for

the second quarter of 2002 and EBITDA to be below pro forma EBITDA for the second quarter of 2002 in the low single digits. The Company expects net revenue for the second quarter to be approximately \$206 million.

#### FORWARD LOOKING STATEMENTS

This press release contains forward-looking statements, including the statements regarding our guidance for the second quarter of 2003. These statements are subject to risks and uncertainties that could cause actual results to differ materially from those projected in these forward-looking statements. These risks and uncertainties include, among others, (1) our significant indebtedness; (2) the continued popularity of outdoor advertising as an advertising medium; (3) the regulation of the outdoor advertising industry; (4) our need for and ability to obtain additional funding for acquisitions or operations; (5) the integration of companies that we acquire and our ability to recognize cost savings or operating efficiencies as a result of these acquisitions; (6) the extent and length of the tightness in the economy generally and the demand for advertising in particular; and (7) other factors described in the reports on Forms 10-K and 10-Q and the registration statements that we file from time to time with the SEC. We caution investors not to place undue reliance on the forward-looking statements contained in this document. These statements speak only as of the date of this document, and we undertake no obligation to update or revise the statements, except as may be required by law.

#### USE OF NON-GAAP MEASURES

EBITDA, free cash flow, pro forma results and outdoor operating income are not measures of performance under accounting principles generally accepted in the United States of America ("GAAP") and should not be considered alternatives to operating income, net loss, net cash flow from operating activities, or other GAAP figures as indicators of the Company's financial performance or liquidity. The Company's management believes that EBITDA, free cash flow, pro forma results and outdoor operating income are useful in evaluating the Company's performance and provide investors and financial analysts a better understanding of the Company's core operating results. The pro forma acquisition adjustments are intended to provide information that may be useful for investors when assessing period to period results. Our presentations of these measures, however, may not be comparable to similarly titled measures used by other companies.

#### CONFERENCE CALL AND WEBCAST INFORMATION

A conference call will be held to discuss the Company's operating results Wednesday, May 7, 2003 at 9:00 a.m. central time. Instructions for the conference call and Webcast are provided below:

#### CONFERENCE CALL

ALL CALLERS: 1-706-643-3436

REPLAY: 1-800-642-1687

CONFERENCE ID # 59198

Will run through Monday, May 12, 2003 at 11:59 p.m. eastern time

#### WEBCAST INFORMATION

LIVE WEBCAST: [www.lamar.com](http://www.lamar.com)

WEBCAST REPLAY: [www.lamar.com](http://www.lamar.com)

Available through Monday, May 12, 2003 at 11:59 p.m. eastern time

#### GENERAL INFORMATION ON LAMAR

Lamar Advertising Company is a leading outdoor advertising company currently operating 152 outdoor advertising companies in 44 states, logo businesses in 21 states and the province of Ontario, Canada and 40 transit advertising franchises in 15 states.

Company Contact: Keith A. Istre  
Chief Financial Officer  
(225) 926-1000  
KI@lamarhq.com

LAMAR ADVERTISING COMPANY  
AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF OPERATIONS  
(IN THOUSANDS, EXCEPT SHARE AND PER SHARE DATA)  
(UNAUDITED)

Three Months  
Ended March  
31, 2003 2002

-----	
----	Net
	revenues \$
184,221	\$
176,538	-----
-----	
	Operating
	expenses:
	Direct
	advertising
	expenses
71,557	67,227
	General and
	administrative
	expenses
42,847	41,206
	Depreciation
	and
	amortization
67,513	67,100
	Gain on
	disposition
	of assets
(30)	(89) ---
-----	
	181,887
175,444	-----
-----	
	Operating
	income 2,334
1,094	-----
-----	
	Other expense
	(income):
	Loss on
	extinguishment
	of debt
11,173	--
	Interest
	income (118)
	(221)
	Interest
	expense
23,760	26,776
-----	
----	
	34,815
26,555	-----
-----	
	Loss before
	income tax
	benefit and
	cumulative
	effect of a
	change in
	accounting
	principle
(32,481)	
(25,461)	
	Income tax
	benefit
(11,888)	
(9,298)	-----

-----  
-----  
Loss before  
cumulative  
effect of a  
change in  
accounting  
principle  
(20,593)  
(16,163)  
Cumulative  
effect of a  
change in  
accounting  
principle,  
net of tax  
11,679 -- ---  
-----

-----  
Net loss  
(32,272)  
(16,163)  
Preferred  
stock  
dividends  
(91) (91) ---  
-----

-----  
Net loss  
applicable to  
common stock  
\$ (32,363) \$  
(16,254)  
=====

=====

Loss per  
common share  
- basic and  
diluted: Loss  
before  
cumulative  
effect of a  
change in  
accounting  
principle \$  
(.20) \$ (.16)  
Cumulative  
effect of a  
change in  
accounting  
principle,  
net of tax  
(.12) (.-) -  
-----

-----  
- Net loss \$  
(.32) \$ (.16)  
=====

=====

Weighted  
average  
common shares  
outstanding  
101,667,397  
100,542,109  
=====

=====

Free Cash  
Flow  
Computation:  
EBITDA \$  
69,817 \$  
68,105  
Interest, net  
(23,642)  
(26,555)  
Current tax  
(expense)  
benefit (94)  
5,273  
Preferred



stock  
 dividends  
 (91) (91)  
 Total capital  
 expenditures  
 (17,808)  
 (14,121) ----  
 -----  
 -----  
 Free cash  
 flow \$ 28,182  
 \$ 32,611  
 =====  
 =====

March 31,  
 December 31,  
 Selected  
 Balance  
 Sheet Data:  
 2003 2002 -  
 -----  
 -----  
 -----  
 -----  
 -----

Cash and  
 cash  
 equivalents  
 \$ 7,870 \$  
 15,610  
 Working  
 capital  
 99,208  
 95,922 Total  
 assets  
 3,619,041  
 3,888,106  
 Total debt  
 (including  
 current  
 maturities)  
 1,738,163  
 1,994,433  
 Total  
 shareholders'  
 equity  
 1,695,851  
 1,709,173

Three Months  
Ended March  
31, 2003 2002

-----  
-----  
Reconciliation  
of Free Cash  
Flow to Net  
Cash Provided  
by Operating  
Activities:  
Net cash  
provided by  
operating  
activities \$  
12,874 \$  
17,321  
Changes in  
operating  
assets and  
liabilities  
27,352 32,246  
Total capital  
expenditures  
(17,808)  
(14,121)  
Preferred  
stock  
dividends  
(91) (91)  
Loss on  
extinguishment  
of debt  
11,173 --  
Other (5,318)  
(2,744) -----  
-----  
----- Free  
cash flow \$  
28,182 \$  
32,611  
=====

-----  
-----  
Reconciliation  
of EBITDA to  
Operating  
Income:  
EBITDA \$  
69,817 \$  
68,105 Less:  
Depreciation  
and  
amortization  
67,513 67,100  
Gain on  
disposition  
of assets  
(30) (89) ---  
-----  
-----  
Operating  
income \$  
2,334 \$ 1,094  
=====

-----  
-----  
Reconciliation  
of Outdoor  
Operating  
Income to  
Operating  
Income:  
Outdoor  
Operating  
income \$  
76,363 \$  
74,496 Less:

Corporate  
 overhead  
 (6,546)  
 (6,391)  
 Depreciation  
 and  
 amortization  
 (67,513)  
 (67,100)  
 Plus: Gain on  
 disposition  
 of assets 30  
 89 -----  
 -- -----  
 -- Operating  
 income \$  
 2,334 \$ 1,094  
 =====  
 =====  
 % Change ----  
 ----

Reconciliation  
 of Reported  
 Basis to Pro  
 Forma (a)

Basis:

Reported Net  
 revenue \$  
 184,221 \$  
 176,538 4.4%  
 Acquisitions  
 -- 2,409 ----

----- Pro  
 forma Net  
 revenue \$  
 184,221 \$  
 178,947 2.9%

Reported  
 Outdoor  
 Direct and  
 G&A expenses  
 \$ 107,858 \$  
 102,042 5.7%  
 Acquisitions  
 -- 1,177 ----

----- Pro  
 forma Outdoor  
 Direct and  
 G&A expenses  
 \$ 107,858 \$  
 103,219 4.5%

Reported  
 Outdoor  
 operating  
 income \$  
 76,363 \$  
 74,496 2.5%  
 Acquisitions  
 -- 1,232 ----

----- Pro  
 forma Outdoor  
 operating  
 income \$  
 76,363 \$  
 75,728 0.8%

Reported  
 Corporate  
 overhead \$  
 6,546 \$ 6,391  
 2.4%  
 Acquisitions  
 -- - - - -

----- Pro  
 forma  
 Corporate  
 overhead \$  
 6,546 \$ 6,391

2.4% Reported  
EBITDA \$  
69,817 \$  
68,105 2.5%  
Acquisitions  
-- 1,232 ----  
-----  
----- Pro  
forma EBITDA  
\$ 69,817 \$  
69,337 0.7%

- (a) Pro forma net revenues, outdoor direct and general and administrative expenses, outdoor operating income, corporate overhead, and EBITDA include adjustments to 2002 for acquisitions for the same time frame as actually owned in 2003.