# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **SCHEDULE TO**

(Rule 13e-4)

Tender Offer Statement Under Section 14(d)(1) or 13(e)(1) of the Securities Exchange Act of 1934

# LAMAR ADVERTISING COMPANY (Name of Subject Company (Issuer) and Filing Person (Offeror))

Options to Purchase Class A Common Stock, \$0.001 par value
(Title of Class of Securities)

512815-10-1

(CUSIP Number of Class of Securities (Class A Common Stock))\*

Kevin P. Reilly, Jr.
President
Lamar Advertising Company
5551 Corporate Boulevard
Baton Rouge, Louisiana 70808
(225) 926-1000

(Name, address and telephone number of person authorized to receive notices and communications on behalf of filing person)

Copies to:

Stacie Aarestad, Esq.
Edwards Angell Palmer & Dodge LLP
111 Huntington Avenue At Prudential Center
Boston, Massachusetts 02199-7613
(617) 239-0100

CALCULATION OF FILING FEE

 Transaction Valuation(1)
 Amount of Filing Fee(2)

 \$10,580,285
 \$590,38

- (1) Estimated solely for the purposes of calculating the Amount of Filing Fee. The calculation of the Transaction Valuation assumes that all 3,052,617 options to purchase the Issuer's Class A common stock that are eligible for exchange as of June 3, 2009 will be exchanged and cancelled pursuant to this offer. The aggregate value of such options was calculated as of May 1, 2009 using the Black-Scholes option pricing model.
- (2) The amount of the filing fee, calculated in accordance with Rule 0-11 of the Securities Exchange Act of 1934, as amended, equals \$55.80 per million dollars of the value of the transaction.
- o Check the box if any part of the fee is offset as provided by Rule 0-11(a)(2) and identify the filing with which the offsetting fee was previously paid. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

Amount Previously Paid:

Form or Registration No.:

Filing Party:

Date Filed:

Not applicable

Not applicable

Not applicable

o Check the box if the filing relates solely to preliminary communications made before the commencement of a tender offer.

Check the appropriate boxes below to designate any transactions to which the statement relates:

- o third party tender offer subject to Rule 14d-1.
- $\square$  issuer tender offer subject to Rule 13e-4.
- o going-private transaction subject to Rule 13e-3.
- o amendment to Schedule 13D under Rule 13d-2.

Check the following box if the filing is a final amendment reporting the results of the tender offer: o

Represents the CUSIP number for the Class A common stock underlying the options. The options have not been assigned a CUSIP number.

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# **SIGNATURE**

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#### **SCHEDULE TO**

This Tender Offer Statement on Schedule TO (this "Schedule TO") relates to an offer (the "Offer") by Lamar Advertising Company, a Delaware corporation ("Lamar" or the "Company"), to Eligible Participants (as defined below) to exchange some or all of their outstanding Eligible Options (as defined below) for New Options (as defined below) to be issued under the Company's 1996 Equity Incentive Plan, as amended (the "1996 Plan").

An "Eligible Participant" refers to an employee or director of Lamar or one of its subsidiaries (including an employee on an approved leave of absence) as of the commencement of the Offer who remains employed or continues to serve as a director through the date of exchange. The Company's executive officers and the members of its Board of Directors are Eligible Participants and may participate in the Offer. Employees who live and work in Puerto Rico or outside of the United States as of the date the New Options are granted will not be eligible to participate in the Offer.

An "Eligible Option" refers to an option to purchase shares of the Company's Class A common stock at an exercise price equal to or greater than \$25.00 per share under the 1996 Plan, whether vested or unvested.

Subject to the terms of the Offer and upon the Company's acceptance of the Eligible Participant's properly tendered Eligible Options, each Eligible Participant who elects to exchange outstanding and unexercised Eligible Options will receive new options covering a number of shares determined in accordance with the following exchange ratios, with the result rounded to the nearest whole number:

Per Share Exercise Price of Eligible Option(1)	Exchange Ratio
\$25.00 — \$29.99	1.35-for-1
\$30.00 — \$34.99	1.75-for-1
\$35.00 — \$39.99	2.5-for-1
\$40.00 — \$44.99	4.15-for-1
\$45.00 — \$59.99	5-for-1
\$60.00 — \$65.00	6-for-1

(1) The exercise price of each Eligible Option is the exercise price originally set forth in such Eligible Option's stock option agreement. For example, an Eligible Participant who surrenders an Eligible Option to purchase 1,000 shares with an original exercise price of \$42.00 per share will receive a new option to purchase 241 shares (i.e., 1,000 divided by 4.15, with the result rounded to the nearest whole number, which equals 241).

The Offer is being made pursuant to the terms and subject to the conditions set forth in: (i) the Offer to Exchange Certain Outstanding Options for New Options dated June 3, 2009, filed herewith as Exhibit (a)(1)(A) (the "Offer to Exchange"), (ii) the related Cover Letter to Eligible Participants from Kevin P. Reilly, Jr. dated June 3, 2009, filed herewith as Exhibit (a)(1)(B) (the "Cover Letter"), (iii) the related Election Form, filed herewith as Exhibit (a)(1)(D) (the "Election Form"), and (iv) the related Withdrawal Form, filed herewith as Exhibit (a)(1)(E) (the "Withdrawal Form"). These documents, as they may be amended or supplemented from time to time, together constitute the "Disclosure Documents".

This Schedule TO is intended to satisfy the reporting requirements of Section 13(e) of the Securities Exchange Act of 1934, as amended. The information in the Disclosure Documents, including all schedules and annexes to the Disclosure Documents, is incorporated by reference in answer to the items required in this Schedule TO.

# Item 1. Summary Term Sheet.

The information set forth under the caption "Summary Term Sheet and Questions and Answers" in the Offer to Exchange is incorporated herein by reference.

#### Item 2. Subject Company Information.

#### (a) Name and Address.

Lamar is the issuer of the securities subject to the Offer. The address of the Company's principal executive office is 5551 Corporate Boulevard, Baton Rouge, Louisiana 70808, and the telephone number is (225) 926-1000.

#### (b) Securities.

This Schedule TO relates to an offer by the Company to Eligible Participants holding Eligible Options to exchange such options for new options to purchase shares of the Company's Class A common stock to be granted under the 1996 Plan (the "New Options"). The actual number of shares of Class A common stock subject to the New Options to be issued in the Offer will depend on the number of shares of Class A common stock subject to the unexercised options tendered by Eligible Participants and accepted for exchange and cancelled. The information set forth in (i) the Offer to Exchange under the caption "The Offer" in the section entitled "Price range of shares underlying the options" (Section 9), (ii) the Cover Letter, (iii) the Election Form, and (iv) the Withdrawal Form is incorporated herein by reference.

As of June 1, 2009, there were outstanding Eligible Options to purchase 3,052,617 shares of the Company's Class A common stock.

# (c) Trading Market and Price.

The information set forth in the Offer to Exchange under the caption "The Offer" in the section entitled "Price range of shares underlying the options" (Section 9) is incorporated herein by reference.

#### Item 3. Identity and Background of Filing Person.

#### (a) Name and Address.

Lamar is the filing person. The information set forth under Item 2(a) above is incorporated herein by reference.

Pursuant to General Instruction C to Schedule TO, the information set forth in the Offer to Exchange under the caption "The Offer" in the section entitled "Interests of executive officers and directors; transactions and arrangements concerning the options" (Section 12) is incorporated herein by reference.

#### Item 4. Terms of the Transaction.

#### (a) Material Terms.

The information set forth in the Offer to Exchange under the caption "Summary Term Sheet and Questions and Answers" and under the caption "The Offer" in the sections entitled "Eligible participants; eligible options" (Section 2), "Number of new options" (Section 3), "Expiration date" (Section 4), "Procedures for electing to exchange options" (Section 5), "Withdrawal rights and change of election" (Section 6), "Acceptance of options for exchange and grant of new options" (Section 7), "Conditions of the offer" (Section 8), "Source and amount of consideration; terms of new options" (Section 10), "Status of options acquired by us in the offer; accounting consequences of the offer" (Section 13), "Legal matters; regulatory approvals" (Section 14), "Material income tax consequences" (Section 15) and "Extension of offer; termination; amendment" (Section 16) is incorporated herein by reference.

# (b) Purchases.

The Company's directors and executive officers are eligible to participate in the Offer. The information set forth in the Offer to Exchange under the caption "The Offer" in the section entitled "Interests of executive officers

and directors; transactions and arrangements concerning the options" (Section 12) and on Schedule A of the Offer to Exchange is incorporated herein by reference.

#### Item 5. Past Contacts, Transactions, Negotiations and Agreements.

#### (e) Agreements Involving the Subject Company's Securities.

The information set forth in the Offer to Exchange under the caption "The Offer" in the sections entitled "Source and amount of consideration; terms of new options" (Section 10) and "Interests of executive officers and directors; transactions and arrangements concerning the options" (Section 12) and on Schedule A of the Offer to Exchange is incorporated herein by reference.

The Company has entered into the following agreements in connection with its Class A common stock:

- (1) Lamar Advertising Company 1996 Equity Incentive Plan, as amended (incorporated by reference to the filing of such plan herewith as Exhibit (d) (1));
- (2) Form of Stock Option Agreement under the 1996 Equity Incentive Plan, as amended (incorporated by reference to the filing of such agreement herewith as Exhibit (d)(2));
- (3) Form of Restricted Stock Agreement (incorporated by reference to the filing of such agreement as Exhibit 10.16 to the Company's Annual Report on Form 10-K for the year ended December 31, 2005 filed with the SEC on March 15, 2006 (File No. 0-30242));
- (4) Form of Restricted Stock Agreement for Non-Employee Directors (incorporated by reference to the filing of such agreement as Exhibit 10.1 to the Company's Current Report on Form 8-K filed with the SEC on May 30, 2007 (File No. 0-30242));
- (5) Lamar Advertising Company 2000 Employee Stock Purchase Plan (incorporated by reference to the filing of such plan as Exhibit 10(b) to the Company's Annual Report on Form 10-K for the year ended December 31, 2006 filed with the SEC on March 1, 2007 (File No. 0-30242));
- (6) Lamar Advertising Company Non-Management Director Compensation Plan (incorporated by reference to the filing of such plan in the Company's Current Report on Form 8-K filed with the SEC on May 30, 2007 (File No. 0-30242)); and
- (7) Summary of Compensatory Arrangements dated March 4, 2009 (incorporated by reference to the filing of such summary in the Company's Current Report on Form 8-K filed with the SEC on March 6, 2009 (File No. 0-30242)).

#### Item 6. Purposes of the Transaction and Plans or Proposals.

#### (a) Purposes.

The information set forth in the Offer to Exchange under the caption "Summary Term Sheet and Questions and Answers" and under the caption "The Offer" in the section entitled "Purposes of the offer" (Section 1) is incorporated herein by reference.

# (b) Use of Securities Acquired.

The information set forth in the Offer to Exchange under the caption "The Offer" in the sections entitled "Acceptance of options for exchange and grant of new options" (Section 7) and "Status of options acquired by us in the offer; accounting consequences of the offer" (Section 13) is incorporated herein by reference.

#### (c) Plans.

The information set forth in the Offer to Exchange under the caption "The Offer" in the sections entitled "Purposes of the offer" (Section 1) and "Information concerning Lamar" (Section 11) is incorporated herein by reference.

#### Item 7. Source and Amount of Funds or Other Consideration.

#### (a) Source of Funds.

The information set forth in the Offer to Exchange under the caption "The Offer" in the section entitled "Source and amount of consideration; terms of new options" (Section 10) is incorporated herein by reference.

#### (b) Conditions.

The information set forth in the Offer to Exchange under the caption "The Offer" in the section entitled "Conditions of the offer" (Section 8) is incorporated herein by reference.

#### (d) Borrowed Funds.

Not applicable.

#### Item 8. Interest in Securities of the Subject Company.

# (a) Securities Ownership.

The information set forth in the Offer to Exchange under the caption "The Offer" in the section entitled "Interests of executive officers and directors; transactions and arrangements concerning the options" (Section 12) and on Schedule A of the Offer to Exchange is incorporated herein by reference.

# (b) Securities Transactions.

The information set forth in the Offer to Exchange under the caption "The Offer" in the section entitled "Interests of executive officers and directors; transactions and arrangements concerning the options" (Section 12) and on Schedule A of the Offer to Exchange is incorporated herein by reference.

#### Item 9. Persons/Assets, Retained, Employed, Compensated or Used.

# (a) Solicitations or Recommendations.

Not applicable.

# Item 10. Financial Statements.

# (a) Financial Information.

The information set forth in the Offer to Exchange under the caption "The Offer" in the sections entitled "Information concerning Lamar" (Section 11) and "Additional information" (Section 18) is incorporated herein by reference. The information set forth in Lamar's Annual Report on Form 10-K for the fiscal year ended December 31, 2008 under the caption "Financial Statements" and in Exhibit 12(a) filed therewith, filed with the SEC on February 27, 2009, and the information set forth in Lamar's Quarterly Report on Form 10-Q for the fiscal quarter ended March 31, 2009 under the caption "Financial Statements" and in Exhibit 12.1 filed therewith, filed with the SEC on May 7, 2009, is incorporated herein by reference and can be accessed electronically on the SEC's website at http://www.sec.gov.

# (b) Pro Forma Information.

Not applicable.

# Item 11. Additional Information.

# (a) Agreements, Regulatory Requirements and Legal Proceedings.

The information set forth in the Offer to Exchange under the caption "The Offer" in the sections entitled "Interests of executive officers and directors; transactions and arrangements concerning the options" (Section 12) and "Legal matters; regulatory approvals" (Section 14) and on Schedule A of the Offer to Exchange is incorporated herein by reference.

# (b) Other Material Information.

Not applicable.

# Item 12. Exhibits.

Exhibit Number	Description	Reference
(a)(1)(A)	Offer to Exchange Certain Outstanding Options for New Options dated June 3, 2009	(1)
(a)(1)(B)	Cover Letter to Eligible Participants from Kevin P. Reilly, Jr. dated June 3, 2009	(1)
(a)(1)(C)	Form of Individual Listing of Eligible Options	(1)
(a)(1)(D)	Election Form	(1)
(a)(1)(E)	Withdrawal Form	(1)
(a)(1)(F)	Forms of Confirmation E-mails	(1)
(a)(1)(G)	Forms of Reminder E-mails	(1)
(a)(1)(H)	Eligible Participant PowerPoint Presentation	(1)
(a)(5)(A)	Lamar Advertising Company Annual Report on Form 10-K for the year ended December 31, 2008	(2)
(a)(5)(B)	Lamar Advertising Company Quarterly Report on Form 10-Q for the fiscal period ended March 31, 2009	(3)
(b)	Not applicable	_
(d)(1)	Lamar Advertising Company 1996 Equity Incentive Plan, as amended	(1)
(d)(2)	Form of Stock Option Agreement under the 1996 Equity Incentive Plan, as amended	(1)
(d)(3)	Form of Restricted Stock Agreement	(4)
(d)(4)	Form of Restricted Stock Agreement for Non-Employee Directors	(5)
(d)(5)	Lamar Advertising Company 2000 Employee Stock Purchase Plan	(6)
(d)(6)	Lamar Advertising Company Non-Management Director Compensation Plan	(7)
(d)(7)	Summary of Compensatory Arrangements dated March 4, 2009	(8)
(g)	Not applicable	_
(h)	Not applicable	_

(1) Filed herewith.

- (2) Incorporated by reference to the filing of such report with the SEC on February 27, 2009 (File No. 0-30242).
- (3) Incorporated by reference to the filing of such report with the SEC on May 7, 2009 (File No. 0-30242).
- (4) Incorporated by reference to the filing of such exhibit as Exhibit 10.16 to the Company's Annual Report on Form 10-K for the year ended December 31, 2005 filed with the SEC on March 15, 2006 (File No. 0-30242).
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- (7) Incorporated by reference to the filing of such exhibit in the Company's Current Report on Form 8-K filed with the SEC on May 30, 2007 (File No. 0-30242).
- (8) Incorporated by reference to the filing of such exhibit in the Company's Current Report on Form 8-K filed with the SEC on March 6, 2009 (File No. 0-30242).

# Item 13. Information Required by Schedule 13E-3.

Not applicable.

# **SIGNATURE**

After due inquiry and to the best of my knowledge and belief, I certify that the information set forth in this Schedule TO is true, complete and correct.

# LAMAR ADVERTISING COMPANY

By: /s/ Keith A. Istre

Name: Keith A. Istre

Title: Treasurer and Chief Financial Officer

Date: June 3, 2009

#### INDEX OF EXHIBITS

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(a)(1)(C)	Form of Individual Listing of Eligible Options	(1)
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- (2) Incorporated by reference to the filing of such report with the SEC on February 27, 2009 (File No. 0-30242).
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- (4) Incorporated by reference to the filing of such exhibit as Exhibit 10.16 to the Company's Annual Report on Form 10-K for the year ended December 31, 2005 filed with the SEC on March 15, 2006 (File No. 0-30242).
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- (8) Incorporated by reference to the filing of such exhibit in the Company's Current Report on Form 8-K filed with the SEC on March 6, 2009 (File No. 0-30242).

	Exhibit (a)(1)(A)
LAMAR ADVERTISING COMPANY	
OFFER TO EXCHANGE CERTAIN OUTSTANDING OPTIONS FOR NEW OPTIONS	

June 3, 2009

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# LAMAR ADVERTISING COMPANY

# Offer to Exchange Certain Outstanding Options for New Options

This offer and withdrawal rights will expire at 5:00 p.m., Central Time, on July 1, 2009 unless we extend them

By this offer, Lamar Advertising Company ("Lamar," the "Company, "we," "our," or "us") is giving you the opportunity to exchange some or all of your outstanding options with exercise prices of \$25.00 per share or higher for new options with an exercise price per share equal to the fair market value on the exchange date, which is the first business day after this offer expires.

For purposes of this offer, the term "option" generally refers to an option to purchase one (1) share of our Class A common stock. For example, an option agreement that confers the right to purchase 1,000 shares generally is referred to as "1,000 options."

In the offer, participants may exchange their options with exercise prices above current fair market value (which options are commonly referred to as being "underwater") for a lesser number of options with an exercise price equal to the fair market value at the time the new options are granted. This is not a one-for-one exchange. If you participate in the offer, the number of new options that you will receive will depend upon the original exercise price of the eligible options that you exchange.

We will grant new options on the exchange date, which we expect to be July 2, 2009. If the offer and withdrawal rights are extended beyond July 1, 2009, the exchange date will be similarly delayed. The new options, which will be issued under and subject to the terms of our 1996 Equity Incentive Plan, as amended (the "1996 Plan"), will all expire on the tenth anniversary of the exchange date, regardless of the expiration date of the options exchanged in the offer, subject to earlier expiration upon termination of services with Lamar or any of its subsidiaries.

All new options granted on the exchange date will be subject to a new vesting schedule. The new vesting schedule will apply to all new options even if the exchanged options were fully or partially vested. The new options will all vest as follows: one-fifth of the shares subject to the new option will vest on the exchange date and an additional one-fifth of the shares subject to the new option will vest on each of the first four anniversaries of the exchange date, provided that vesting is conditioned upon your continued active service to the Company or one of its subsidiaries through each applicable vesting date. Your participation in this offer is not a guarantee or promise of continued service with Lamar.

Our Class A common stock is traded on the Nasdaq Global Select Market under the symbol "LAMR." On May 28, 2009, the closing price of our Class A common stock was \$18.25 per share. You should evaluate the risks related to this offer, our business, and our Class A common stock, and review current market prices for our Class A common stock, among other factors, before deciding to participate in this offer.

See the "Risks of Participating in the Offer" section below for a discussion of risks that you should consider before participating in this offer.

#### **IMPORTANT**

If you choose to participate in the offer, you must deliver to Lamar a properly completed Election Form before 5:00 p.m., Central Time, on July 1, 2009 in one of the following ways:

- Completing an Election Form and delivering it to us via:
  - E-mail to dwatson@lamar.com (attaching a PDF or similar imaged document file of your Election Form);
  - Fax to Debra Watson at (225) 926-1192; or
  - · Hand-delivery to Debra Watson at Lamar.

Only responses that are complete and actually received by the deadline will be accepted. Responses that are received after the deadline will not be accepted. The delivery of Election Forms and Withdrawal Forms is at your risk. Lamar intends to confirm the receipt of your Election Form and any Withdrawal Form by e-mail within two (2) business days. If you have not received an e-mail confirmation, it is your responsibility to confirm that we have received your Election Form or Withdrawal Form. Responses submitted by any other means, including interoffice, U.S. mail (or other post) and Federal Express (or similar delivery service), are not permitted.

Neither the U.S. Securities and Exchange Commission (the "SEC") nor any state or non-U.S. securities commission has approved or disapproved of these securities or passed judgment upon the accuracy or adequacy of this offer. Any representation to the contrary is a criminal offense.

We recommend that you discuss the personal tax consequences of this offer with your financial, legal and/or tax advisors. You should direct general questions about this offer and requests for additional copies of this Offer to Exchange and the other option exchange documents to Debra Watson by email at dwatson@lamar.com or telephone at (800) 235-2627 (ext. 339) or Tammy Duncan by e-mail at tduncan@lamar.com or telephone at (800) 235-2627 (ext. 254).

You should rely only on the information contained in this Offer to Exchange or documents to which we have referred you. We have not authorized anyone to provide you with different information or to make any recommendation on our behalf as to whether you should elect to exchange or refrain from electing to exchange your eligible options pursuant to the offer. We are not making an offer of the new options in any jurisdiction where the offer is not permitted. However, we may, at our discretion, take any actions necessary for us to make the offer to option holders in any of these jurisdictions. You should not assume that the information provided in this Offer to Exchange is accurate as of any date other than the date as of which it is shown, or if no date is otherwise indicated, the date of this offer. This Offer to Exchange summarizes various documents and other information. These summaries are qualified in their entirety by reference to the documents and information to which they relate.

Nothing in this Offer to Exchange shall be construed to give any person the right to remain an employee or director of Lamar or any of its subsidiaries or to affect our right to terminate the employment of any person at any time with or without cause. Nothing in this document should be considered a contract or guarantee of wages or compensation. The employment relationship between Lamar (or any of its subsidiaries) and each employee remains "at will."

This document constitutes part of the prospectus relating to the 1996 Equity Incentive Plan, as amended, covering securities that have been registered under the Securities Act of 1933, as amended (the "Securities Act").

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	Advertising Company	A-1

#### SUMMARY TERM SHEET AND QUESTIONS AND ANSWERS

The following are answers to some of the questions that you may have about this offer. You should carefully read this entire Offer to Exchange Certain Outstanding Options for New Options document (the "Offer to Exchange"), the letter from Kevin P. Reilly, Jr., our Chief Executive Officer, dated June 3, 2009, and the Election and Withdrawal Forms together with their associated instructions. This offer is made subject to the terms and conditions of these documents as they may be amended. The information in this summary is not complete. Additional important information is contained in the remainder of this Offer to Exchange and the other offer documents. We have included in this summary references to other sections in this Offer to Exchange to help you find more complete information with respect to these topics.

# Q1. What is the offer?

A1. This offer is a one-time opportunity for eligible employees and directors to exchange their underwater options for new options with an exercise price equal to the fair market value of the shares of the Company's Class A common stock on the exchange date, which is expected to be July 2, 2009. The fair market value of our shares on May 28, 2009 was \$18.25, which was the closing price of the shares on that day as reported by Nasdaq. Participation in the option exchange is voluntary.

The following are some terms that are frequently used in this Offer to Exchange.

# TERMS USED IN THIS OFFER TO EXCHANGE:

- "eligible participant" refers to an employee (including an employee on an approved leave of absence) or director of Lamar or
  one of its subsidiaries as of the commencement of the offer who remains employed or continues to serve as a director, as the
  case may be, through the exchange date, provided that employees who live or work outside the United States or in Puerto Rico
  are not eligible participants. Accordingly, employees in Canada or Puerto Rico may not participate in the offer. Our executive
  officers and the members of our Board of Directors are eligible participants and may participate in the offer.
- "eligible options" refers to options that have an exercise price greater than or equal to \$25.00 per share that were granted under our 1996 Plan and remain outstanding and unexercised as of the expiration date, whether vested or unvested.
- "offer period" or "offering period" refers to the period from the commencement of this offer to the expiration date. This period will commence on June 3, 2009 and we expect it to end at 5:00 p.m., Central Time, on July 1, 2009.
- "expiration date" refers to the date that this offer expires. This offer will expire at 5:00 p.m., Central Time, on the expiration date. We expect that the expiration date will be July 1, 2009. We may extend the expiration date at our discretion. If we extend the offer, the term "expiration date" will refer to the date on which the extended offer expires.
- "exchange date" is the date when exchanged options will be surrendered and cancelled and new options will be granted. We expect that the exchange date will be July 2, 2009. The exchange date will be one business day after the expiration date. If the expiration date is extended, then the exchange date will be similarly delayed.
- "exchanged options" refers to all options that you surrendered for exchange pursuant to this offer.
- "new options" refers to the options to purchase shares of the Company's Class A common stock that are granted to you, replacing the exchanged options, pursuant to this offer. The new options will be granted on the exchange date. New options will be issued under the 1996 Plan and will be subject to the terms and conditions of the 1996 Plan as well as a stock option agreement between you and the Company.
- "business day" refers to any day other than a Saturday, Sunday or a U.S. federal holiday and consists of the time period from 12:01 a.m. through 12:00 midnight, Central Time.

#### Q2. Why is Lamar making this offer?

A2. We believe that this offer will foster retention of our valuable employees and directors and better align the interests of our employees and directors with our stockholders to maximize stockholder value. We issued the currently outstanding options to attract and retain the best available personnel and to provide additional incentive to our employees and directors. Most of our outstanding options, whether or not they are currently exercisable, have exercise prices that are higher than the current market price for our stock. These options are commonly referred to as being "underwater." By making this offer, we intend to provide eligible participants with the opportunity to replace their underwater options with new options that better reflect the current market value of the Company's Class A common stock. (See Section 1)

#### Q3. When will the new options be granted?

A3. We will grant the new options on the exchange date. The exchange date will be one business day after the expiration date. We expect the exchange date will be July 2, 2009. If the expiration date is extended, the exchange date will be similarly delayed. (See Section 7)

#### Q4. How many new options will I receive for the options that I exchange?

A4. The number of new options that you receive will depend on the original exercise price of your exchanged options. We will calculate the number of your new options by dividing the number of options you exchange by the applicable exchange ratio below, and rounding any fractional option to the nearest whole option (a fractional option greater than or equal to point five zero (.50) is rounded up to the nearest whole option and a fractional option less than point five zero (.50) is rounded down to the nearest whole option).

Per Share Exercise Price of Exchanged Option	Exchange Ratio
\$25.00 - \$29.99	1.35-for-1
\$30.00 - \$34.99	1.75-for-1
\$35.00 - \$39.99	2.5-for-1
\$40.00 - \$44.99	4.15-for-1
\$45.00 - \$59.99	5-for-1
\$60.00 - \$65.00	6-for-1

The exercise price of each exchanged option is the exercise price set forth in the option agreement for such option.

<u>Please note</u>: The exchange ratios apply to each of your option grants separately. This means that the various options you have received may have different exchange ratios, depending upon the exercise price of each of the options.

*Example:* If you exchange an option to purchase 500 shares at an exercise price of \$60.00 per share, you will receive a new option to purchase 83 shares. This is equal to 500 divided by 6 (because the exchange ratio for an option with an exercise price of \$60.00 is 6-for-1), with the result rounded to the nearest whole number. (See Section 3)

# Q5. What will be the exercise price of my new options?

A5. The exercise price of new options will be the per share closing price of the Company's Class A common stock on the exchange date, which we expect to be July 2, 2009, as reported by Nasdaq. (See Section 10)

If the market price of our Class A common stock increases before the exchange date, the new options you receive in the offer for your exchanged options may have a higher exercise price than some or all of your exchanged options.

#### Q6. When will my new options expire?

A6. In general, options must be exercised prior to the expiration date specified in the stock option agreement covering those options. Your new options will expire on the tenth anniversary of the exchange date, which we expect to be July 2, 2009, regardless of the expiration date of the exchanged options, subject to earlier expiration upon termination of your services with Lamar or any of its subsidiaries. (See Section 10)

#### Q7. When will my new options vest and be exercisable?

A7. New options will vest, subject to your continuing to be an employee or director of Lamar or one of its subsidiaries through each relevant vesting date, according to the following vesting schedule: one-fifth of the shares subject to the new option will vest on the exchange date and an additional one-fifth of the shares subject to the new option will vest on each of the first four anniversaries of the exchange date.

We will make minor modifications to the vesting schedule of new options to eliminate any fractional vesting (such that a whole number of new options will vest on each vesting date); this will be done by having fractional shares accumulate and become vested on the earliest succeeding vesting date on which a whole share equivalent is accumulated.

Example: An option to purchase 4,000 shares at an exercise price of \$60.00 per share is exchanged for a new option to purchase 667 shares (4,000 divided by 6, rounded to the nearest whole number). 133 new options (one-fifth of 667, with the fractional share accumulating) will vest on the exchange date, 133 new options (one-fifth of 667, with the fractional share accumulating) will vest on the first anniversary of the exchange date, 134 new options (one-fifth of 667, rounded up to include the whole share equivalent of the accumulated fractional shares) will vest on the second anniversary of the exchange date, 133 options (one-fifth of 667, with the fractional share accumulating) will vest on the third anniversary of the exchange date, and the remaining 134 options (one-fifth of 667, rounded up to include the whole share equivalent of accumulated fractional shares) will vest on the fourth anniversary of the exchange date.

If your service with us terminates (for any reason or no reason) before all or some of your new options vest, your unvested new options will expire and may not be exercised. (See Section 10)

# Q8. What kind of options will the new options be?

A8. All new options will be non-statutory stock options, even if your exchanged options were classified as incentive stock options. We recommend that you read the tax discussion in Section 15 of this Offer to Exchange and discuss the personal tax consequences of non-statutory stock options with your financial, legal and/or tax advisors. (See Section 15)

#### Q9. Will I receive a stock option agreement for the new options?

A9. Yes. All new options will be subject to a Notice of Grant of Stock Option and Option Agreement (the "Option Agreement") between you and Lamar. The new Option Agreement will reflect the terms described above (including the number of options, the exercise price, expiration, vesting and type of option), as well as other terms and conditions that are substantially similar to the stock option agreements for the eligible options. The new options will be governed by the new Option Agreement and the 1996 Plan. Copies of the form of Option Agreement and the 1996 Plan are attached as exhibits to the Schedule TO with which this Offer to Exchange has been filed and are available upon request from the Company, free of charge. (See Section 10)

#### Q10. Who may participate in this offer?

A10. You may participate in this offer if you are an employee (including an employee on an approved leave of absence) or director of Lamar or one of its subsidiaries at the time of this offer and you remain an employee or director, as the case may be, of Lamar or one of its subsidiaries through the exchange date, provided that employees who live or work outside the United States or in Puerto Rico may not participate in the offer. Our executive officers and the members of our Board of Directors, who are listed in Section 12 of this Offer to Exchange, may participate in the offer. (See Section 2)

#### Q11. Am I required to participate in this offer and exchange my options?

A11. No. Participation in this offer is completely voluntary. Except as provided by applicable law and/or any employment agreement between you and Lamar, your employment or service as a director will remain "at-will" regardless of your participation in the offer. (See Section 2)

# Q12. Which of my options are eligible?

A12. Your eligible options are those options that have an exercise price greater than or equal to \$25.00 per share that were granted under our 1996 Plan and remain outstanding and unexercised (whether or not they are vested) as of the exchange date, currently expected to be July 2, 2009. We are sending you a listing that identifies your eligible options. (See Section 2)

# Q13. If I participate in this offer, do I have to exchange all of my eligible options?

A13. No. You may pick and choose which of your outstanding eligible options you wish to exchange. If you decide to participate in this offer, you must elect to exchange all options subject to a particular eligible option grant that you choose to exchange. This means that you may not elect to exchange only some of the options covered by any particular option grant. However, you may elect to exchange the remaining portion of an option grant that you have partially exercised. The result is that you may elect to exchange one or more of your option grants, but you must elect to exchange all of the unexercised shares subject to each grant or none of the shares for that particular grant. (See Section 2)

# Q14. What happens if I have an option that is subject to a domestic relations order or comparable legal document as the result of the end of a marriage?

A14. If you have an option that is subject to a domestic relations order (or comparable legal document as the result of the end of a marriage) and a person who is not an eligible participant beneficially owns a portion of that option, you may tender only the portion beneficially owned by you. Any portion beneficially owned by a person who is not an eligible participant may not be exchanged in this offer, even if legal title to that portion of the option is held by you and you are an eligible participant.

For instance, if you are an eligible participant and you hold an option to purchase 2,000 shares that is subject to a domestic relations order, 1,000 of which are beneficially owned by your former spouse, and you have exercised 500 of the remaining 1,000 shares, then you may elect to exchange the portion of the option that you beneficially own covering the outstanding 500 shares, or you may elect not to participate in the offer at all with respect to this option. This is your only choice with respect to this option. (See Section 2)

#### Q15. How do I participate in this offer?

- A15. If you choose to participate in this offer, you must properly complete and deliver the Election Form to us before 5:00 p.m., Central Time, on July 1, 2009, unless the offer is extended, as described below. You may deliver the Election Form to us by:
  - Completing an Election Form and delivering it to us via:
    - E-mail to dwatson@lamar.com (attaching a PDF or similar imaged document file of your Election Form);
    - Fax to Debra Watson at (225) 926-1192; or
    - Hand-delivery to Debra Watson at Lamar.

#### THERE ARE NO OTHER ACCEPTABLE METHODS OF DELIVERY.

To help you recall your outstanding eligible options and give you the information necessary to make an informed decision, we are sending you a listing of your outstanding option grants. This listing will include the grant number, grant date and exercise price for your options, the number of outstanding options (vested and unvested) and the expiration date of your options, as well as the number of new options you will receive if you elect to exchange your eligible options. If you do not receive a listing of your eligible options in the package of offer materials, please immediately notify Debra Watson by e-mail at dwatson@lamar.com to obtain your listing of eligible options. (See Section 2)

You should note that if you want to exchange any eligible options in this offer, you must exchange all of your options received in the same option grant. If you received options in more than one option grant, you may choose to exchange or not to exchange all of the options in any given option grant.

This is a one-time offer, and we will strictly enforce the offer period. If you fail to properly submit your Election Form by the deadline, you will not be permitted to participate in the offer.

We reserve the right to reject any options tendered for exchange within the offer period that we determine were not properly submitted or that we determine are unlawful to accept. Subject to the terms and conditions of this offer, we will accept all properly tendered options on the first business day after the expiration of this offer. (See Section 5)

We may extend this offer. If we extend this offer, we will issue a press release, e-mail or other communication disclosing the extension no later than 8:00 a.m., Central Time, on the first business day following the previously scheduled expiration date. (See Section 16)

The delivery of the Election Form and any other documents is at your risk. We intend to confirm the receipt of your Election Form by e-mail within two (2) business days. If you have not received an e-mail confirmation, it is your responsibility to confirm that we have received your Election Form. Only forms that are properly completed and actually received by the deadline will be accepted. Election forms submitted by any other means, including interoffice or U.S. mail (or other post) and Federal Express (or similar delivery service), are not permitted. (See Section 5)

- Q16. How does Lamar determine whether an option has been properly tendered for exchange pursuant to this offer?
- A16. We will determine, in our discretion, all questions about the validity, form, eligibility (including time of receipt) and acceptance of any options for exchange. Our determination of these matters may be challenged by a holder of options in accordance with applicable law, and any final determination may only be made by a court of competent jurisdiction. We reserve the right to reject any Election Form or any options tendered for exchange that we determine are not in an appropriate form or that we determine are unlawful to accept. We will accept all properly tendered options that are not validly withdrawn, subject to the terms of this offer. No tender of options will be deemed to have been properly made until all defects or irregularities have been cured or waived by us. We have no obligation to give notice of any defects or irregularities in any Election Form and we will not incur any liability for failure to give any notice. (See Section 5)
- Q17. Are there circumstances under which I would not be granted new options?
- A17. Yes. If, for any reason, you are no longer an employee (including an employee on an approved leave of absence) or a director of Lamar or one of its subsidiaries who lives and works in the United States (excluding Puerto Rico) on the exchange date, you will not receive any new options. Instead, you will keep your current eligible options and they will continue to be governed by their terms, including as to exercise price, vesting and termination. (See Section 2)

If you are an employee of Lamar or one of its subsidiaries, the offer does not change the "at-will" nature of your employment, and your employment may be terminated by us or you at any time, including prior to the exchange date, for any reason, with or without cause.

Moreover, even if we accept your eligible options, we will not grant new options to you if we are prohibited from doing so by applicable laws. For example, we could become prohibited from granting new options as a result of changes in the SEC or Nasdaq rules. We do not anticipate any such prohibitions at this time. (See Section 14)

In addition, if you hold an option that expires after the commencement of this offer, but before the exchange date, that particular option is not eligible for exchange. As a result, if you hold options that expire before the currently scheduled exchange date or, if we extend the offer period such that the exchange date is a later date and you hold options that expire before the rescheduled exchange date, those options will not be eligible for exchange and such options will continue to be governed by their original terms. (See Section 16)

#### Q18. Once I have delivered my completed Election Form, is there anything else I must do?

A18. Yes. Assuming we accept your eligible options for exchange and all other applicable conditions are satisfied, we will cancel your exchanged options and grant your new options on the exchange date, which will be the first business day after the expiration of the offer. Shortly thereafter, you will receive a new Option Agreement covering your new options. You will have to accept your new Option Agreement as instructed before you will be able to exercise your new options. (See Section 10)

# Q19. Will I be required to give up all of my rights under the exchanged options?

A19. Yes. Once we have accepted your exchanged options and cancelled them you will no longer have any rights under those options. We intend to cancel all exchanged options on the same business day as the exchange date, which we expect will be July 2, 2009. (See Section 7)

# Q20. What happens to my options if I choose not to participate or if my options are not accepted for exchange?

A20. If you choose not to participate or your options are not accepted for exchange, your existing options will (i) remain outstanding until they expire by their terms, (ii) retain their current exercise price, (iii) retain their current vesting schedule and (iv) retain all of the other terms and conditions as set forth in the relevant agreement related to such stock option grant. (See Section 1)

# Q21. Will I have to pay taxes if I participate in the offer?

A21. If you participate in the offer, you generally will not be required under current U.S. law to recognize income for U.S. federal income tax purposes at the time of the exchange. If you live or work outside of the United States or in Puerto Rico, you are not eligible to participate in this offer. Please see Section 15 for a reminder of the general tax consequences associated with options. (See Section 15)

You should consult with your own tax advisor to determine the personal tax consequences to you of participating in this offer.

# Q22. Are there any conditions to this offer?

A22. Yes. The completion of this offer is subject to a number of customary conditions that are described in Section 8 of this Offer to Exchange. If any of these conditions are not satisfied, we will not be obligated to accept and exchange properly tendered eligible options, though we may do so at our discretion. The offer is not conditioned upon a minimum aggregate number of options being elected for exchange. (See Section 8)

#### Q23. If you extend the offer, how will you notify me?

A23. If we extend this offer, we will issue a press release, e-mail or other form of communication disclosing the extension no later than 8:00 a.m., Central Time, on the first business day following the previously scheduled expiration date. (See Section 16)

# Q24. After the exchange date, what happens if my options end up underwater again?

A24. We are conducting this offer at this time due to the stock market conditions that have affected many companies throughout the United States. This is a one-time offer that we do not expect to make again. We provide no assurance as to the price of our Class A common stock at any time in the future. (See Section 1)

#### Q25. How will you notify me if the offer is changed?

A25. If we change the offer, we will issue a press release, e-mail or other form of communication disclosing the change no later than 8:00 a.m., Central Time, on the first business day following the date on which we change the offer. (See Section 16)

# Q26. Can I change my mind and withdraw from this offer?

A26. Yes. You may change your mind after you have submitted an Election Form and withdraw some or all of your elected options from the offer at any time before the expiration date, provided that if you want to withdraw any options, you must withdraw all of your options received in the same option grant. If we extend the expiration date, you may withdraw your election at any time until the extended offer expires. You may change your mind as many times as you wish, but you will be bound by the last properly submitted Election Form or Withdrawal Form we receive before the expiration date. The exception to this rule is that if we have not accepted your properly tendered options by 11:00 p.m., Central Time, on July 30, 2009 you may withdraw your options at any time thereafter. (See Section 6)

#### Q27. Can I change my mind about which options I want to exchange?

A27. Yes. You may change your mind after you have submitted an Election Form and change the options you elect to exchange at any time before the expiration date. If we extend the expiration date, you may change your election at any time until the extended offer expires. You may elect to exchange additional eligible options, or you may choose to exchange fewer options, provided that if you want to exchange any options, you must exchange all of your options received in the same option grant. You may change your mind as many times as you wish, but you will be bound by the last properly completed and submitted Election Form we receive before the expiration date. Please be sure that any new Election Form you submit includes all the options with respect to which you want to accept this offer and is clearly dated after your last-submitted Election Form or Withdrawal Form. (See Section 6)

# Q28. How do I withdraw my election?

A28. To withdraw your election, you must properly complete the Withdrawal Form and deliver it to Lamar in an acceptable manner before the expiration date. (See Section 6)

After the deadline to withdraw or change your executed Election Form has passed, you will not be permitted to withdraw or change your election.

# Q29. What if I withdraw my election and then decide again that I want to participate in this offer?

A29. If you have withdrawn your election to participate and then decide again that you would like to participate in this offer, you may re-elect to participate by submitting a new, properly completed Election Form before the expiration date. (See A16 above and Section 5)

# Q30. Are you making any recommendation as to whether I should exchange my eligible options?

A30. No. Although our Board of Directors has approved the offer, neither the Board of Directors nor Lamar is making any recommendation as to whether you should accept this offer. We understand that the decision whether or not to exchange your eligible options in this offer will be a challenging one for many eligible participants. The program does carry risk (see the "Risks of Participating in the Offer" section below), and there are no guarantees that you would not ultimately receive greater value from your eligible options than from the new options you will receive in the exchange. As a result, you must make your own decision as to whether or not to participate in this offer. For questions regarding personal tax implications or other investment-related questions, you should talk to your own legal counsel, accountant, and/or financial advisor. (See Section 1 and Section 15)

# Q31. How can I ask any questions I have about the offer, or if I need additional copies of the offer documents?

A31. You should direct questions about this offer and requests for additional copies of this Offer to Exchange and the other option exchange program documents by e-mail to Debra Watson at dwatson@lamar.com or Tammy Duncan at tduncan@lamar.com. (See Section 11)

#### RISKS OF PARTICIPATING IN THE OFFER

Participating in the offer involves a number of risks and uncertainties, including those described below. The risks described below and under the heading entitled "Risk Factors" in our Annual Report on Form 10-K for the fiscal year ended December 31, 2008 and our Quarterly Report on Form 10-Q for the quarter ended March 31, 2009, which are filed with the SEC and incorporated herein by reference, highlight the material risks of participating in this offer. You should carefully consider these risks and are encouraged to speak with an investment and tax advisor as necessary before deciding to participate in the offer. In addition, we strongly urge you to read the sections in this Offer to Exchange discussing the tax consequences of the offer, as well as the rest of this Offer to Exchange for a more indepth discussion of the risks that may apply to you before deciding to participate in the offer.

In addition, this offer and our Annual Report referred to above contain forward-looking statements within the meaning of Section 27A of the Securities Act and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). These forward-looking statements are based on current expectations, estimates, forecasts and projections about us, our future performance and the industries in which we operate as well as on our management's assumptions and beliefs. Statements that contain words like "expects," "anticipates," "may," "will," "targets," "projects," "intends," "plans," "believes," "seeks," "estimates," or variations of such words and similar expressions are forward-looking statements. In addition, any statements that refer to trends in our businesses, future financial results, and our liquidity and business plans are forward-looking statements. Readers are cautioned that these forward-looking statements are only predictions and are subject to risks and uncertainties. Therefore, actual results may differ materially and adversely from those expressed in any forward-looking statements. We do not guarantee future results, and actual results, developments and business decisions may differ from those contemplated by those forward-looking statements. Forward-looking statements made in connection with the offer are not subject to the safe harbor protections under the Private Securities Litigation Reform Act of 1995.

The following discussion should be read in conjunction with the summary financial statements included in Section 11, as well as our financial statements and notes to the financial statements included in our Annual Report and our Quarterly Report referred to above. We caution you not to place undue reliance on the forward-looking statements contained in this offer, which speak only as of the date hereof. We undertake no obligation to update or revise publicly any forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required by law.

# Your new options must vest over time, and as a result, you may not receive the full benefit of the exchange.

Whether or not your eligible options already are vested, your new options are subject to a vesting schedule. If you do not remain an employee or director through the applicable vesting dates, you will not be able to exercise the unvested options. In addition, the price of the Company's Class A common stock is highly volatile. The stock price may be higher during the vesting period when you are unable to exercise all or some of your options than during the period of time in which you can exercise your options. As a result, you may not receive the highest possible value (or any value) for your new options because you are unable to exercise these options prior to vesting.

# The exercise price of your new options could be higher than the exercise price of the options you exchange in the offer.

On May 28, 2009, the closing price of our Class A common stock was \$18.25 per share. The current market price of our Class A common stock, however, is not necessarily indicative of future stock prices and we cannot predict what the closing sale price of our Class A common stock will be on the exchange date, which will be the exercise price per share of all of the new options. The price of the Company's Class A common stock is highly volatile. You should evaluate current market prices for our Class A common stock, among other factors, before deciding whether or not to accept this offer.

#### If we are acquired by or merge with another company, your new options could be worth less than your exchanged options.

A transaction involving us, such as a merger or other acquisition, could have a substantial effect on our stock price, including significantly increasing the price of our Class A common stock. Depending on the structure and terms of this type of transaction, option holders who elect to participate in the offer might receive less of a benefit from the appreciation in the price of our Class A common stock resulting from the merger or acquisition. Furthermore, a transaction involving us, such as a merger or other acquisition, could result in a reduction in our workforce. If your employment terminates for any reason before your new options vest, you will not receive any value from your new options.

#### Tax effects of new options.

If you participate in the offer, you generally will not be required to recognize income for U.S. federal income tax purposes at the time of the exchange. However, you generally will have taxable ordinary income when you exercise your new options, at which time Lamar also will have a tax withholding obligation. The Company will satisfy all tax withholding obligations in the manner specified in your new Option Agreement. You also may have taxable capital gains when you sell the shares underlying the new options. Please see Section 15 of this Offer to Exchange for a reminder of the general tax consequences associated with options.

#### THE OFFER

# 1. Purposes of the offer

The primary purpose of this offer is to foster retention of our valuable employees and directors and better align the interests of our employees and directors with our stockholders to maximize stockholder value. Currently, most of our employees and directors who have been granted stock options are holding options that are "underwater," meaning the exercise prices of the options are higher than the current market price of our Class A common stock. We issued these options to attract and retain the best available personnel and to provide additional incentive to our employees and directors, but we believe that these now underwater options may not be providing meaningful retention or incentive value to our employees and directors. By making this offer, we intend to provide eligible participants with the opportunity to replace their underwater options having an exercise price of \$25.00 per share or higher with new options that better reflect the current market value of the Company's Class A common stock and may have a greater potential to increase in value.

As a result, this option exchange program, which is permitted under the 1996 Plan pursuant to an amendment approved by our stockholders on May 28, 2009, will allow eligible participants to exchange their outstanding options issued under our 1996 Plan with exercise prices equal to or greater than \$25.00 per share for a lesser number of new options to be granted under our 1996 Plan. The new options will have an exercise price equal to "fair market value" (that is, the closing sales price of our Class A common stock as reported by Nasdaq) on the exchange date, currently expected to be July 2, 2009.

This offer is an opportunity to exchange options on the terms described below. These terms may not be suitable for, or desirable to, every eligible participant, and you must make your own decision about whether to participate in this offer. You should consider your personal situation, evaluate carefully all of the information in this offer, and consult your own investment and tax advisors. We are not making any recommendation as to whether you should accept this offer, nor have we authorized any person to make any such recommendation.

If you choose not to participate or your options are not accepted for exchange, your existing options will remain outstanding until they expire, retaining their original terms and conditions as set forth in the relevant agreement related to such stock option grant, including, but not limited to, their current vesting schedule and term. The current exercise price also will remain the same.

#### 2. Eligible participants; eligible options

If you are an employee (including an employee on an approved leave of absence) or director of Lamar or one of its subsidiaries, excluding employees who live or work outside the United States or in Puerto Rico, you are an "eligible participant" who may participate in this offer. Accordingly, employees in Canada and Puerto Rico may not participate in the offer. Our executive officers and the members of our Board of Directors are eligible participants and may participate in the offer. Our executive officers and directors are listed in Section 12 of this Offer to Exchange.

Eligible participants may exchange those options that are eligible for exchange. The "eligible options" include outstanding and unexercised options (whether or not vested) with an exercise price greater than or equal to \$25.00 per share under our 1996 Plan that are held by eligible participants and that are properly elected to be exchanged, and are not validly withdrawn, before the expiration date. In order to be eligible, options must be outstanding as of immediately prior to the cancellation of the options under this offer. For example, if a particular option grant expires after commencement, but before cancellation under the offer, that particular option grant is not eligible for exchange.

To help you recall your outstanding eligible options and give you the information necessary to make an informed decision, we are sending you a listing of your outstanding option grants. This listing will include the grant number, grant date and exercise price for your options, the number of outstanding options (vested and unvested) and the expiration date of your options, as well as the number of new options you will receive if you elect to exchange your eligible options. If you do not receive a listing of your eligible options in the package of offer materials, please immediately notify Debra Watson by e-mail at dwatson@lamar.com to obtain your listing of eligible options.

Participation in the option exchange is voluntary. If you choose to participate in this offer and exchange some or all of your eligible options, you must remain an employee (or be an employee on an approved leave of absence) or director of Lamar or one of its subsidiaries and both live and work in the United States (excluding Puerto Rico) on the exchange date in order to receive your new options. Moreover, your eligible options must still be outstanding on the expiration date of the offer. For example, if a particular option grant expires during the offering period, that particular option grant is not eligible for exchange.

We expect that the exchange date will be July 2, 2009, although the date may be later if we extend the offering period. If you choose not to participate in this offer, or if you are no longer an eligible participant on the exchange date, you will keep your eligible options and they will vest and expire in accordance with their terms. This offer does not change the terms of your employment or service as a director. Except as provided by applicable law and/or any employment agreement between you and the Company, your employment remains "at-will" and can be terminated by you or the Company at any time, with or without cause or notice.

You may decide which of your eligible options you wish to exchange, provided you exchange all of the options subject to the same option grant. We are not accepting partial exchanges of options, except for options that are subject to a domestic relations order (or comparable legal document as the result of the end of a marriage). Any portion of an eligible option beneficially owned by a person who is not an eligible participant may not be exchanged in this offer, even if legal title to that portion of the option is held by you and you are an eligible participant. Thus, if you have eligible options subject to a domestic relations order and the other person who beneficially owns a portion of that option is not an eligible participant, you may tender for exchange only the portion beneficially owned by you.

For example and except as otherwise described below, if you hold (1) an eligible option grant to purchase 1,000 shares, (2) an eligible option grant to purchase 2,000 shares, and (3) an eligible option grant to purchase 3,000 shares, you may choose to exchange all three option grants, or only two of the three option grants, or only one of the three grants, or none at all. For each grant you elect to exchange, you must exchange all shares in the grant. If you elect to exchange options covered by a grant which is partially exercised, you must exchange all remaining unexercised options in the grant.

As discussed above, the portion of any option that is subject to a domestic relations order (or comparable legal document as the result of the end of a marriage) and which is beneficially owned by a person who is not

an eligible participant may not be exchanged in this offer, even if title to that portion of the option is held by an eligible participant. However, the entire remaining portion beneficially owned by the eligible participant may be tendered in the offer. For example, if the option to purchase 3,000 shares in the example above is subject to a domestic relations order, 1,000 of which are beneficially owned by your former spouse, and you have exercised 500 of the remaining 2,000 shares, then you may elect to participate in the offer and exchange the portion of the option that you beneficially own covering the outstanding 1,500 shares.

#### 3. Number of new options

The new options that will be issued in the exchange are expected to have a lower exercise price than the eligible options they replace. As a result, eligible participants will receive a smaller number of new options than the number of eligible options being exchanged. If you participate in the offer, the number of new options that you will receive will depend upon the original exercise price of the options.

We will calculate the number of new options by dividing the number of options exchanged by the applicable exchange ratio below, and rounding any fractional option to the nearest whole option (a fractional option greater than or equal to point five zero (.50) is rounded up to the nearest whole option and a fractional option less than point five zero (.50) is rounded down to the nearest whole option).

Per Share Exercise Price of Exchanged Option	Exchange Ratio
\$25.00 - \$29.99	1.35-for-1
\$30.00 - \$34.99	1.75-for-1
\$35.00 - \$39.99	2.5-for-1
\$40.00 - \$44.99	4.15-for-1
\$45.00 - \$59.99	5-for-1
\$60.00 - \$65.00	6-for-1

The exchange ratios above apply to each option grant separately. This means that if you have received more than one option grant you may have different exchange ratios for each grant, depending upon the exercise price set forth in the stock option agreement for each of the options.

*Example 1*: If you exchange 1,000 options with an exercise price per share of \$27.00, you will receive 741 new options (1,000 divided by 1.35, rounded to the nearest whole share).

*Example 2*: If you exchange 1,000 options with an exercise price per share of \$32.00, you will receive 571 new options (1,000 divided by 1.75, rounded to the nearest whole share).

*Example 3*: If you exchange 1,000 options with an exercise price per share of \$37.50, you will receive 400 new options (1,000 divided by 2.5).

*Example 4:* If you exchange 1,000 options with an exercise price per share of \$44.99, you will receive 241 new options (1,000 divided by 4.15, rounded to the nearest whole share).

*Example 5*: If you exchange 1,000 options with an exercise price per share of \$50.00, you will receive 200 new options (1,000 divided by 5).

*Example 6*: If you exchange 1,000 options with an exercise price per share of \$60.00, you will receive 167 new options (1,000 divided by 6, rounded to the nearest whole share).

If the market price of our Class A common stock increases before the exchange date, the new options you receive in the offer for your exchanged options may have a higher exercise price than some or all of your exchanged options.

#### 4. Expiration date

The expiration date for this offer will be 5:00 p.m., Central Time, on July 1, 2009, unless we extend the offer. We may, in our discretion, extend the offer, in which event the expiration date will refer to the latest

time and date at which the extended offer expires. See Section 16 of this Offer to Exchange for a description of our rights to extend, terminate, and amend the offer.

#### 5. Procedures for electing to exchange options

#### Proper election to exchange options

If you choose to participate in the offer, you must deliver to Lamar a properly completed Election Form before 5:00 p.m., Central Time, on July 1, 2009 in one of the following ways:

- Completing an Election Form and delivering it to us via:
  - E-mail to dwatson@lamar.com (attaching a PDF or similar imaged document file of your Election Form);
  - Fax to Debra Watson at (225) 926-1192; or
  - Hand-delivery to Debra Watson at Lamar.

The delivery of an Election Form or other documents is at your risk. We intend to confirm the receipt of your Election Form by e-mail within two (2) business days. If you have not received an e-mail confirmation, it is your responsibility to confirm that we have received your Election Form. Only responses that are properly completed and actually received by the deadline will be accepted. Election forms submitted by any other means other than those set forth above, including interoffice or U.S. mail (or other post) and Federal Express (or similar delivery service), are not permitted.

If you participate in this offer, you can decide which of your eligible option grants you wish to exchange. We are sending you a listing of your eligible options, which will also indicate how many new options you will receive if you elect to exchange your eligible options. If you do not receive a listing of your eligible options in the package of offer materials, please immediately e-mail Debra Watson at dwatson@lamar.com to obtain your listing.

Your election to participate becomes irrevocable after 5:00 p.m., Central Time, on July 1, 2009 unless the offer is extended past that time, in which case your election will become irrevocable after the new expiration date. The exception to this rule is that if we have not accepted your properly tendered options by 11:00 p.m., Central Time, on July 30, 2009, you may withdraw your options at any time thereafter. You may change your mind after you have submitted an Election Form and withdraw from the offer at any time before the expiration date, as described in Section 6. You may change your mind as many times as you wish, but you will be bound by the last properly submitted Election Form or Withdrawal Form we receive before the expiration date.

This is a one-time offer, and we will strictly enforce the offer period and expiration date and time. We reserve the right to reject any options tendered for exchange that we determine are not in appropriate form or that we determine are unlawful to accept. Subject to the terms and conditions of this offer, we will accept all properly tendered eligible options on the first business day after the expiration of this offer.

Our receipt of your Election Form is not by itself an acceptance of your options for exchange. For purposes of this offer, we will be deemed to have accepted options for exchange that are validly elected to be exchanged and are not properly withdrawn as of the time when we give oral or written notice to the option holders generally of our acceptance of options for exchange. We may issue this notice of acceptance by press release, e-mail or other form of communication. Options accepted for exchange will be cancelled on the exchange date, which we expect will be July 2, 2009.

# Determination of validity; rejection of options; waiver of defects; no obligation to give notice of defects

We will determine, in our discretion, all questions as to the validity, form, eligibility (including time of receipt) and acceptance of any options. Any such determination may be challenged by a holder of options in accordance with applicable law, and any final determination may only be made by a court of competent jurisdiction. We reserve the right to reject any Election Form or any options elected to be exchanged that we determine are not in appropriate form or that we determine are unlawful to accept. We will accept all properly

tendered eligible options that are not validly withdrawn. We also reserve the right to waive any of the conditions of the offer or any defect or irregularity in any tender of any particular options or for any particular option holder, provided that if we grant any such waiver, it will be granted with respect to all option holders and tendered options. No tender of options will be deemed to have been properly made until all defects or irregularities have been cured by the tendering option holder or waived by us. Neither we nor any other person is obligated to give notice of any defects or irregularities in tenders, nor will anyone incur any liability for failure to give any notice. This is a one-time offer. We will strictly enforce the election period, subject only to an extension that we may grant in our discretion.

#### Our acceptance constitutes an agreement

Your election to exchange options through the procedures described above constitutes your acceptance of the terms and conditions of this offer. Our acceptance of your options for exchange will constitute a binding agreement between Lamar and you upon the terms and subject to the conditions of this offer.

# 6. Withdrawal rights and change of election

You may withdraw any or all of the options that you previously elected to exchange only in accordance with the provisions of this section.

At any time before the expiration date, which is expected to be 5:00 p.m., Central Time, on July 1, 2009, you may withdraw any or all of the options that you previously elected to exchange, provided that if you want to withdraw any options, you must withdraw all options subject to the same option grant.

If we extend the offer, you may withdraw your options at any time until the extended expiration date.

In addition, although we intend to accept all validly tendered eligible options promptly after the expiration of this offer, if we have not accepted your options by 11:00 p.m., Central Time, on July 30, 2009, you may withdraw your options at any time thereafter.

To validly withdraw some or all of the options that you previously elected to exchange, you must deliver a valid Withdrawal Form for some or all of the options you wish to withdraw from the offer while you still have the right to withdraw the options.

To withdraw your election, you must deliver to Lamar a properly completed Withdrawal Form before 5:00 p.m., Central Time, on July 1, 2009 in one of the following ways:

- Completing a Withdrawal Form and delivering it to us via:
  - E-mail to dwatson@lamar.com (attaching a PDF or similar imaged document file of your Withdrawal Form);
  - Fax to Debra Watson at (226) 926-1192; or
  - Hand-delivery to Debra Watson at Lamar.

The delivery of a Withdrawal Form or other documents is at your risk. We intend to confirm the receipt of your Withdrawal Form by e-mail within two (2) business days. If you have not received an e-mail confirmation, it is your responsibility to confirm that we have received your Withdrawal Form. Only Withdrawal Forms that are properly completed and actually received by the deadline will be accepted. Withdrawal forms submitted by any other means other than those set forth above, including interoffice or U.S. mail (or other post) and Federal Express (or similar delivery service), are not permitted.

You may change your mind as many times as you wish, but you will be bound by the last properly submitted Election Form or Withdrawal Form we receive before the expiration date. Any options that you do not withdraw will be bound pursuant to your prior Election Form.

If you withdraw some or all of your eligible options, you may again elect to exchange the withdrawn options at any time before the expiration date. All options that you withdraw will be deemed not properly

tendered for purposes of the offer, unless you properly re-elect to exchange such eligible options before the expiration date. To re-elect to exchange some or all of your eligible options, you must submit a new Election Form before the expiration date by following the procedures described in Section 5. This new Election Form must be properly completed, including listing all eligible options you wish to exchange, and submitted prior to the expiration date. Any prior Election Form(s) will be disregarded.

Neither we nor any other person is obligated to give you notice of any defects or irregularities in any Withdrawal Form or any new Election Form, nor will anyone incur any liability for failure to give any notice. We will determine, in our discretion, all questions as to the form and validity, including time of receipt, of Withdrawal Forms and new Election Forms. Any determination we make concerning these matters may be challenged by a holder of options in accordance with applicable law, and any final determination may only be made by a court of competent jurisdiction.

#### 7. Acceptance of options for exchange and grant of new options

Upon the terms and conditions of this offer and promptly following the expiration date, we will accept for exchange and cancel all eligible options properly elected for exchange and not validly withdrawn before the expiration date. Once the options are cancelled, you no longer will have any rights with respect to those options. Subject to the terms and conditions of this offer, if your options are properly tendered by you for exchange and accepted by us, these options will be cancelled as of the exchange date, which we anticipate to be July 2, 2009.

Subject to our rights to terminate the offer, discussed in Section 16 of this Offer to Exchange, we will accept promptly after the expiration date all properly tendered options that are not validly withdrawn. We will give oral or written notice to the option holders generally of our acceptance for exchange of the options. This notice may be made by press release, e-mail or other method of communication.

We will grant the new options on the exchange date. We expect the exchange date to be July 2, 2009. All new options will be granted under our 1996 Plan, and will be subject to an Option Agreement between you and Lamar. The number of new options you will receive will be determined in accordance with the exercise price of your exchanged options as described in Section 3 of this Offer to Exchange. Promptly after the expiration date, we will send you the Option Agreement for your new options. You will have to sign and return the Option Agreement to us as instructed before you may exercise the new options.

Options that we do not accept for exchange will remain outstanding until they expire by their terms and will retain their current exercise price, term and vesting schedule.

#### 8. Conditions of the offer

Notwithstanding any other provision of this offer, we will not be required to accept any options tendered for exchange, and we may terminate the offer, or postpone our acceptance and cancellation of any options tendered for exchange, in each case, subject to Rule 13e-4(f)(5) under the Exchange Act, if at any time on or after the date this offer begins, and before the expiration date, any of the following events has occurred, or has been determined by us, in our reasonable judgment, to have occurred:

- There will have been threatened in writing or instituted or be pending any action, proceeding or litigation seeking to enjoin, make illegal or delay completion of the offer or otherwise relating in any manner, to the offer;
- Any order, stay, judgment or decree is issued by any court, government, governmental authority or other regulatory or
  administrative authority and is in effect, or any statute, rule, regulation, governmental order or injunction will have been
  proposed, enacted, enforced or deemed applicable to the offer, any of which might restrain, prohibit or delay completion of the
  offer or impair the contemplated benefits of the offer to us (see Section 1 of this Offer to Exchange for a description of the
  contemplated benefits of the offer to us);

- · There will have occurred:
  - any general suspension of trading in, or limitation on prices for, our securities on any national securities exchange or in an over-the-counter market in the United States,
  - the declaration of a banking moratorium or any suspension of payments in respect of banks in the United States,
  - any limitation, whether or not mandatory, by any governmental, regulatory or administrative agency or authority on, or any
    event that, in our reasonable judgment, might affect the extension of credit to us by banks or other lending institutions in the
    United States or elsewhere,
  - in our reasonable judgment, any extraordinary or material adverse change in U.S. financial markets generally, including, a decline of at least 10% in either the Dow Jones Industrial Average, the Nasdaq Index or the Standard & Poor's 500 Index from the date of commencement of the offer.
  - the commencement, continuation, or escalation of a war or other national or international calamity directly or indirectly involving the United States or elsewhere, which could reasonably be expected to affect materially or adversely, or to delay materially, the completion of the offer, or
  - if any of the situations described above existed at the time of commencement of the offer and that situation, in our reasonable judgment, deteriorates materially after commencement of the offer;
- A tender or exchange offer, other than this offer by us, for some or all of our shares of outstanding Class A common stock, or a
  merger, acquisition or other business combination proposal involving us, will have been proposed, announced or made by
  another person or entity or will have been publicly disclosed or we will have learned that:
  - any person, entity or "group" within the meaning of Section 13(d)(3) of the Exchange Act has purchased all or substantially all of our assets.
  - any person, entity or group acquires more than 5% of our outstanding Class A common stock, other than a person, entity or group which had publicly disclosed such ownership with the SEC prior to the date of commencement of the offer,
  - any such person, entity or group which had publicly disclosed such ownership prior to such date will acquire additional Class A common stock constituting more than 1% of our outstanding shares, or
  - any new group will have been formed that beneficially owns more than 5% of our outstanding Class A common stock that in
    our judgment in any such case, and regardless of the circumstances, makes it inadvisable to proceed with the offer or with
    such acceptance for exchange of eligible options;
- There will have occurred any change, development, clarification or position taken in generally accepted accounting principles that could or would require us to record for financial reporting purposes compensation expense against our earnings in connection with the offer, other than as contemplated as of the commencement date of this offer (as described in Section 13 of this Offer to Exchange);
- Any event or events occur that have resulted or is reasonably likely to result, in our reasonable judgment, in a material adverse change in our business or financial condition;
- Any event or events occur that have resulted or may result, in our reasonable judgment, in a material impairment of the contemplated benefits of the offer to us; or
- Any rules or regulations by any governmental authority, the Financial Industry Regulatory Authority, the Nasdaq Global Select Market, or other regulatory or administrative authority or any national securities exchange have been enacted, enforced, or deemed applicable to us.

If any of the above events occur, we may:

• Terminate the offer and promptly return all tendered eligible options to tendering holders;

- Complete and/or extend the offer and, subject to your withdrawal rights, retain all tendered eligible options until the extended offer expires;
- · Amend the terms of the offer; or
- Waive any unsatisfied condition and, subject to any requirement to extend the period of time during which the offer is open, complete the offer.

The conditions to this offer are for our benefit. We may assert them in our discretion regardless of the circumstances giving rise to them before the expiration date. We may waive any condition, in whole or in part, at any time and from time to time before the expiration date, in our discretion, whether or not we waive any other condition to the offer. Our failure at any time to exercise any of these rights will not be deemed a waiver of any such rights, but will be deemed a waiver of our ability to assert the condition that was triggered with respect to the particular circumstances under which we failed to exercise our rights. Any determination we make concerning the events described in this Section 8 may be challenged by a holder of options in accordance with applicable law, and any final determination may only be made by a court of competent jurisdiction.

The offer is not conditioned upon a minimum aggregate number of options being elected for exchange.

# 9. Price range of shares underlying the options

The Lamar Class A common stock that underlies your options is traded on the Nasdaq Global Select Market under the symbol "LAMR." The following table shows, for the periods indicated, the high and low intraday sales price per share of our Class A common stock as reported by Nasdaq for the periods indicated.

Fiscal Year Ended December 31, 2007	High	Low
First Quarter	\$71.54	\$60.85
Second Quarter	66.69	59.25
Third Quarter	53.83	47.35
Fourth Quarter	56.52	46.67
<u>F</u> iscal Year Ended December 31, 2008	High	Low
First Quarter	\$48.40	\$32.60
Second Quarter	42.64	32.71
Third Quarter	40.99	12.59
Fourth Quarter	30.95	8.67
Fiscal Year Ending December 31, 2009	High	Low
First Quarter	\$16.78	\$5.34
Second Quarter (through May 28, 2009)	23.00	9.52

We had 76,508,624 shares of Class A common stock, \$0.001 par value, outstanding as of May 1, 2009. The Company's Class B common stock is not publicly traded and is held of record by members of the Reilly family and the Reilly Family Limited Partnership of which, Kevin P. Reilly, Jr., our President and Chief Executive Officer, is the managing general partner.

On May 28, 2009, the last reported sale price of our Class A common stock on the Nasdaq Global Select Market was \$18.25 per share.

The current market price of our Class A common stock, however, is not necessarily indicative of future stock prices and we cannot predict what the closing sale price of our Class A common stock will be on the exchange date. You should evaluate current market prices for our Class A common stock, among other factors, before deciding whether or not to accept this offer.

#### 10. Source and amount of consideration; terms of new options

#### Consideration

We will issue new options in exchange for eligible options properly elected to be exchanged by you and accepted by us for such exchange. New options are awards issued under our 1996 Plan pursuant to which you may purchase shares of our Class A common stock at the specified exercise price, provided the vesting criteria are satisfied. Subject to the terms and conditions of this offer, upon our acceptance of your properly tendered options, you will be entitled to receive new options based on the exercise price of your exchanged options as described in Section 3 of this Offer to Exchange.

If we receive and accept tenders from eligible participants of all options eligible to be tendered (a total of options to purchase 3,052,617 shares) subject to the terms and conditions of this offer, we will grant new options to purchase a total of approximately 1,160,162 shares of our Class A common stock, or approximately 1.5% of the total shares of our Class A common stock outstanding as of May 1, 2009.

# General terms of new options

All new options will be non-statutory stock options granted under our 1996 Plan and subject to the terms of this plan and the Option Agreement between you and Lamar covering the new options. The current form of the Option Agreement under the 1996 Plan is attached as an exhibit to the Schedule TO with which this Offer to Exchange has been filed.

Some of the terms and conditions of the new options will vary from the terms and conditions of the options that you tender for exchange. You should note that there is a vesting schedule for new options that applies even if your exchanged options were fully vested. In addition, your new options will be non-statutory options, even if the eligible options you tender in the offer are incentive stock options, or ISOs. You should refer to Section 15 of this Offer to Exchange for a discussion of the U.S. federal income tax consequences of the new options.

The following description summarizes the material terms of our 1996 Plan. Our statements in this Offer to Exchange concerning the 1996 Plan and the new options are merely summaries and do not purport to be complete. The statements are subject to, and are qualified in their entirety by reference to, the 1996 Plan and the form of Option Agreement under such plan, which have been filed as exhibits to the Schedule TO of which this Offer to Exchange is a part. Please contact Debra Watson at phone number (800) 235-2627 (ext. 339) or by email at dwatson@lamar.com to receive a copy of the 1996 Plan and the form of Option Agreement thereunder. We will promptly furnish to you copies of these documents upon request at our expense.

#### 1996 Equity Incentive Plan

*General*. The 1996 Plan is designed to provide us flexibility in awarding cash and equity incentives by providing for different types of incentives that may be awarded. The purpose of the 1996 Plan is to attract and retain directors, key employees, and consultants of the Company and our eligible affiliated companies, to provide an incentive for participants to achieve long-range performance goals, and to enable participants to contribute to our long-term growth.

The Company adopted the original plan in July 1996. At that time, 2,000,000 shares of Class A common stock were initially reserved for issuance. The number of shares reserved for issuance under the 1996 Plan increased to 3,000,000 shares as a result of a 3-for-2 stock split effected in February 1998, and further increased to 4,000,000 shares in 1999, 5,000,000 shares in 2000, 8,000,000 shares in 2002, 10,000,000 shares in 2004 and 13,000,000 in 2009 as a result of stockholder approvals of amendments to the 1996 Plan at the Annual Meetings of Stockholders held in those years. The number of shares reserved for issuance under the 1996 Plan includes shares subject to options already granted and shares issued pursuant to options already exercised.

Administration. Awards under the 1996 Plan can be granted to employees, consultants, and directors of the Company as well as employees and consultants of our eligible subsidiaries who are capable of contributing significantly to our successful performance. Our Compensation Committee administers the 1996 Plan, selects the participants, and establishes the terms and conditions of each award granted under the 1996 Plan, including

the number of shares underlying options or other equity rights, the exercise price of such options or equity rights, and the time(s) at which such options or equity rights become exercisable.

Limits on Individual Grants. The 1996 Plan limits the number of shares underlying equity awards and the amount of cash that may be granted to a single individual in any calendar year to 350,000 shares and \$2 million, respectively. The 1996 Plan imposes this limitation in part to comply with Section 162(m) of the United States Internal Revenue Code (the "Code").

Tax Withholding. We reserve the right to withhold amounts from awards to satisfy any withholding and other tax obligations.

Amendment of an Award. The Compensation Committee has authority to amend, modify, and terminate any outstanding award. The participant's consent will be required, except for certain modifications of options or except where the Compensation Committee determines that the action would not materially and adversely affect the participant.

*Transferability.* Subject to the Code's restrictions on the transfer of incentive stock options, or ISOs, the Compensation Committee has discretion to allow specific awards to be transferred upon such terms and conditions as the Compensation Committee deems appropriate.

Adjustments for Stock Splits, Dividends, Mergers, and Similar Actions. In the event of a stock split, certain dividends, mergers, and similar actions, the 1996 Plan provides for adjustments to the number of shares underlying equity awards, the exercise price of equity awards, and the amount of cash awards in order to preserve the benefits intended to be provided by the 1996 Plan.

*Change-in-Control.* In the event of a change in control of the Company, the Compensation Committee has the power to preserve the rights of participants by, among other things, accelerating the vesting of, cashing-out or adjusting outstanding awards, or causing an acquiror to assume or substitute rights for any outstanding awards. The 1996 Plan provides the Compensation Committee with the authority to define a change in control for these purposes.

*Termination*. The Compensation Committee has discretion to determine how termination of a participant's employment or engagement affects an award.

*Vesting.* The vesting applicable to a stock option granted under the 1996 Plan generally is determined by the Compensation Committee in accordance with the terms of the plan. The new options granted under this offer will vest as to one-fifth of the shares subject to the new option on the exchange date and as to the remaining one-fifth of the shares subject to the new option on each of the first four anniversaries of the exchange date.

We expect the exchange date will be July 2, 2009. If the expiration date is extended, the exchange date will be similarly delayed.

If your service with us terminates (for any reason or no reason) before all or some of your new options vest, your unvested new options will expire and may not be exercised.

We will make minor modifications to the vesting schedule of new options to eliminate any fractional vesting (such that a whole number of new options will vest on each vesting date); this will be done by having fractional shares accumulate and become vested on the earliest succeeding vesting date on which a whole share equivalent is accumulated.

Example: An option to purchase 4,000 shares at an exercise price of \$60.00 per share is exchanged for a new option to purchase 667 shares (4,000 divided by 6, rounded to the nearest whole number). 133 new options (one-fifth of 667, with the fractional share accumulating) will vest on the exchange date, 133 new options (one-fifth of 667, with the fractional share accumulating) will vest on the first anniversary of the exchange date, 134 new options (one-fifth of 667, rounded up to include the whole share equivalent of the accumulated fractional shares) will vest on the second anniversary of the exchange date, 133 options (one-fifth of 667, rounded up to include the whole share equivalent of accumulated fractional shares) will vest on the fourth anniversary of the exchange date.

New options that do not vest will be forfeited to Lamar.

Registration and sale of shares underlying stock options. All of Lamar's shares of Class A common stock issuable upon the exercise of eligible options have been registered under the Securities Act on registration statements on Form S-8 filed with the SEC. Unless you are an affiliate of Lamar for purposes of the Securities Act, you will be able to sell the shares purchased pursuant to the exercise of your new options free of any transfer restrictions under applicable U.S. securities laws, subject to the continued effectiveness of the Form S-8 Registration Statement.

*U.S. federal income tax consequences.* You should refer to Section 15 of this Offer to Exchange for a discussion of the U.S. federal income tax consequences of the new options and exchanged options, as well as the consequences of accepting or rejecting this offer. We strongly recommend that you consult with your own advisors to discuss the consequences to you of participating in the offer.

#### 11. Information concerning Lamar

Lamar is one of the largest outdoor advertising companies in the United States based on number of displays and has operated under the Lamar name since 1902. As of April 30, 2009, we owned and operated approximately 155,000 billboard advertising displays in 44 states, Canada and Puerto Rico, over 96,000 logo advertising displays in 19 states and the province of Ontario, Canada, and over 27,000 transit advertising displays in 16 states, Canada and Puerto Rico. We offer our customers a fully integrated service, satisfying all aspects of their billboard display requirements from ad copy production to placement and maintenance. The three principal areas that make up our business are:

- *Billboard advertising*. We offer our customers a fully integrated service, satisfying all aspects of their billboard display requirements from ad copy production to placement and maintenance. Our billboard advertising displays are comprised of bulletins and posters. As a result of their greater impact and higher cost, bulletins are usually located on major highways. Posters are usually concentrated on major traffic arteries or on city streets to target pedestrian traffic.
- *Logo signs*. We are the largest provider of logo sign services in the United States, operating 19 of the 25 privatized state logo sign contracts. Logo signs are erected near highway exits to direct motor traffic to service and tourist attractions, as well as to advertise gas, food, camping and lodging.
- *Transit advertising.* We provide transit advertising in 65 transit markets. Transit displays appear on the exterior or interior of public transportation vehicles or stations, such as buses, trains, commuter rail, subways, platforms and terminals.

Our principal executive offices are located at 5551 Corporate Boulevard, Baton Rouge, LA 70808, and our telephone number is (225) 926-1000. Our Class A common stock is traded on the Nasdaq Global Select Market under the symbol "LAMR." Questions regarding this offer and the option exchange program should be directed by e-mail to Debra Watson at dwatson@lamar.com or Tammy Duncan at tduncan@lamar.com.

Except as otherwise disclosed in this offer or in our SEC filings, we presently have no plans, proposals, or negotiations that relate to or would result in:

- Any extraordinary transaction, such as a merger, reorganization or liquidation, involving Lamar;
- Any purchase, sale or transfer of a material amount of our assets;
- Any material change in our present dividend rate or policy, or our indebtedness or capitalization;
- Any change in our present Board of Directors or management, including, but not limited to, any plans or proposals to change the number or term of directors or to fill any existing board vacancies or to change any executive officer's material terms of employment;
- · Any other material change in our corporate structure or business;
- Our Class A common stock being delisted from the Nasdaq Global Select Market;
- · Our Class A common stock becoming eligible for termination of registration pursuant to Section 12 of the Exchange Act;
- The suspension of our obligation to file reports pursuant to Section 15(d) of the Exchange Act;
- The acquisition by any person of an additional material amount of our securities or the disposition of a material amount of any of our securities; or
- Any change in our certificate of incorporation or bylaws, or any actions that may impede the acquisition of control of us by any
  person.

In the ordinary course of business, from time to time, Lamar evaluates acquisition or divestment opportunities. These transactions may be announced or completed in the ordinary course of business during the pendency of this offer, but there can be no assurance that an opportunity will be available to us or that we will choose to take advantage of an opportunity.

The financial information, including financial statements and the notes thereto, included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2008, filed with the SEC on February 27, 2009, and our Quarterly Report on Form 10-Q for the fiscal quarter ended March 31, 2009, filed with the SEC on May 7, 2009, is incorporated herein by reference. The complete financial information in these reports may be obtained by accessing our public filings with the SEC by following the instructions in Section 18 of this Offer to Exchange.

The following table contains our selected historical consolidated information and other operating data for the five years ended December 31, 2004, 2005, 2006, 2007 and 2008 and the three months ended March 31, 2008 and 2009. We have prepared this information from audited financial statements for the years ended December 31, 2004 through December 31, 2008 and from unaudited financial statements for the three months ended March 31, 2008 and March 31, 2009.

In our opinion, the information for the three months ended March 31, 2008 and March 31, 2009 reflects all adjustments, consisting only of normal recurring adjustments, necessary to fairly present our results of operations and financial condition. Results from interim periods should not be considered indicative of results for any other periods or for the year. This information is only a summary. You should read it in conjunction with our historical financial statements and related notes, as well as "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Annual Report and Quarterly Report referred to above.

	Year Ended December 31,					Three Mont March	
	2004	2005	2006	2007	2008	2008(2)	2009
		(Dollars in thousands, except per share)			(As adjusted) (Unaud	ited)	
Statement of operations data:							
Net revenues	\$883,510	\$1,021,656	\$1,120,09	1 \$1,209,555	\$1,198,419	\$ 282,776	\$247,248
Operating expenses:							
Direct advertising expenses	302,157	353,139	390,56	408,397	436,556	104,787	100,321
General and administrative expenses	158,161	176,099	198,18	7 210,793	207,321	51,987	46,328
Corporate expenses	30,159	36,628	50,750	59,597	50,300	13,197	10,875
Depreciation and amortization	294,056	290,089	301,68	306,879	331,654	77,693	85,774
Gain on disposition of assets	(1,067)	(1,119	) (10,862	2) (3,914)	(7,363)	(943)	(652)
Total operating expenses	783,466	854,836	930,32	981,752	1,018,468	246,721	242,646
Operating income	100,044	166,820	189,770	227,803	179,951	36,055	4,602
Gain on disposition of investment	_	_	_	- (15,448)	(1,814)	(1,533)	_
Interest income	(495)	(1,511	) (1,31	l) (2,598)	(1,202)	(449)	(145)
Interest expense	76,079	90,671	112,95	162,447	159,158	43,488	36,350
Loss on extinguishment of debt	_	3,982	_	- —	_	_	_
Income (loss) before income taxes	24,460	73,678	78,120	83,402	23,809	(5,451)	(31,603)
Income tax expense (benefit)	11,305	31,899	34,22	7 37,185	14,086	(2,244)	(10,270)
Net income (loss)	\$ 13,155	\$ 41,779	\$ 43,899	\$ 46,217	\$ 9,723	\$ (3,207)	\$ (21,333)
Net income (loss) per share	\$ 0.12	\$ 0.39	\$ 0.42	\$ 0.47	\$ 0.10	\$ (0.04)	\$ (0.23)

		A	s of December 3	,		As of March 31,
	2004	2005 (Do	2006 ollars in thousan	2007 ds)	2008	(Unaudited)
Balance sheet data:						
Cash and cash equivalents	\$ 44,201	\$ 19,419	\$ 11,796	\$ 76,048	\$ 14,139	\$ 193,752
Working capital	34,476	93,816	119,791	155,229	84,105	279,658
Total assets	3,692,282	3,741,234	3,924,228	4,081,763	4,117,025	4,235,020
Total debt (including current maturities)	1,659,934	1,576,326	1,990,468	2,725,770	2,836,358	2,985,159
Total long-term obligations	1,805,021	1,826,138	2,274,716	2,993,118	3,079,896	3,204,182
Stockholder's equity	1,736,347	1.817.482	1.538.533	931,007	860,251	854,486

#### **Ratio of Earnings to Fixed Charges**

Year Ended December 31,					Three Mon Marcl	
2004	2005	2006	2007	2008	2008(2,3)	2009(3)
1.2x	1.5x	1.5x	1.4x	1.1x	0.9x	0.4x

- (1) The ratio of earnings to fixed charges is defined as earnings divided by fixed charges. For purposes of this ratio, earnings is defined as net income (loss) before income taxes and cumulative effect of a change in accounting principle and fixed charges. Fixed charges is defined as the sum of interest expense, preferred stock dividends and the component of rental expense that we believe to be representative of the interest factor for those amounts.
- (2) For the three months ended March 31, 2008, amounts were adjusted to reflect the adoption of FSP APB 14-1 "Accounting for Convertible Debt that may be settled in cash upon conversion (including partial cash settlement)."
- (3) For the three months ended March 31, 2009 and 2008, earnings were insufficient to cover fixed charges by \$31.6 million and \$5.5 million, respectively.

We had a book value per share of \$9.32 at March 31, 2009.

#### 12. Interests of executive officers and directors; transactions and arrangements concerning the options

The executive officers and directors of Lamar Advertising Company are set forth in the following table:

<u>N</u> ame	Position and Offices Held
Kevin P. Reilly, Jr.	Chairman, President and Chief Executive Officer
Keith A. Istre	Chief Financial Officer and Treasurer
Sean E. Reilly	Chief Operating Officer and President of the Outdoor
	Division
Anna Reilly	Director
Wendell Reilly	Director
Stephen P. Mumblow	Director
John Maxwell Hamilton	Director
Thomas V. Reifenheiser	Director
John E. Koerner, III	Director
Edward H. McDermott	Director

The address of each executive officer and director is:

Lamar Advertising Company 5551 Corporate Boulevard Baton Rouge, Louisiana 70808

Our executive officers and directors are eligible to participate in this offer. Information regarding the stock options, Class A common stock and Class B common stock held by our executive officers and directors is set forth in <u>Schedule A</u>.

Except as set forth below, neither we, nor any of our directors or executive officers, nor any affiliates or subsidiaries of ours, were engaged in any transactions involving our Class A common stock or options to purchase our Class A common stock during the past sixty (60) days before and including the commencement of this offer.

On May 28, 2009, we granted stock options to our executive officers and directors in the amounts set forth below. The exercise price for each option was \$18.25, the closing price of our Class A common stock on the grant date, as reported by Nasdaq. Also on May 28, 2009, we granted shares of restricted stock to our non-employee directors in the amounts set forth below, upon their re-election to our Board of Directors.

Name of Executive Officer/Director	Number of Options Granted	Number of Shares of Restricted Stock Granted
Kevin P. Reilly, Jr.	100,000	_
Keith A. Istre	109,063	_
Sean E. Reilly	100,000	_
Anna Reilly	10,000	1,643
Wendell Reilly	10,000	1,643
Stephen P. Mumblow	10,000	3,013
John Maxwell Hamilton	10,000	1,917
Thomas V. Reifenheiser	10,000	2,739
John E. Koerner, III	10,000	1,917
Edward H. McDermott	10,000	1,643

On April 20, 2009, we purchased an aggregate of \$153,633,000 principal amount of our 2<sup>7</sup>/8% Convertible Notes due 2010 — Series B at a purchase price of \$920 per \$1,000 principal amount of notes plus accrued and unpaid interest on such notes pursuant to a publicly announced tender offer. We may seek to repurchase some or all of the remaining outstanding \$133,567,000 aggregate principal amount of these notes pursuant to a tender offer, one or more open market transactions or individually negotiated transactions.

#### 13. Status of options acquired by us in the offer; accounting consequences of the offer

Options that we acquire through the offer will be cancelled and returned to the pool of shares available for grants of new awards under our 1996 Plan.

We account for stock-based compensation arrangements in accordance with the provisions of Statement of Financial Accounting Standard No. 123(R), "Share-Based Payment" ("SFAS 123R"). Under SFAS 123(R), we will recognize the incremental compensation cost of the new options granted in the offer. The incremental compensation cost will be measured as the excess, if any, of the fair value of each award of new options granted to employees in exchange for exchanged options, measured as of the date the new options are granted, over the fair value of the exchanged options, measured immediately prior to the exchange. This incremental compensation cost will be recognized ratably over the vesting period of the new options. In the event that any of the new options are forfeited prior to their vesting due to termination of service, the compensation cost for the forfeited options will not be recognized. Since the values of the new options and the surrendered eligible options cannot be predicted with any certainty at this time and will not be known until the expiration of the offer, we cannot predict the exact amount of the expense that would result from the offer.

#### 14. Legal matters; regulatory approvals

We are not aware of any license or regulatory permit that is material to our business that might be adversely affected by our grant of new options as contemplated by the offer, or of any approval or other action by any government or governmental, administrative or regulatory authority or agency or any Nasdaq listing requirements that would be required for the acquisition or ownership of our options as contemplated herein. Should any additional approval or other action be required, we would use reasonable efforts to seek such approval or take such other action. We cannot assure you that any such approval or other action, if needed, could be obtained or what the conditions imposed in connection with such approvals would entail or whether the failure to obtain any such approval or other action would result in adverse consequences to our business. Our obligation under the offer to accept tendered options for exchange and to issue new options is subject to the conditions described in Section 8 of this Offer to Exchange.

If we are prohibited by applicable laws or regulations from granting new options on the exchange date, we will not grant any new options. We are unaware of any such prohibition at this time, and we will use reasonable efforts to effect the grant, but if the grant is prohibited on the exchange date, then we will either grant the new options at some time in the future or not at all, in which case we will not accept your tendered options for exchange and you will not receive any other benefit for your tendered options.

#### 15. Material income tax consequences

We recommend that you consult your own tax advisor with respect to the various tax consequences of participating in the offer, as the tax consequences to you are dependent on your individual tax situation and you may be subject to federal, state and/or local taxation.

#### Material U.S. federal income tax consequences

The following is a summary of the material U.S. federal income tax consequences of the exchange of options for new options pursuant to the offer for those eligible participants subject to U.S. federal income tax. This discussion is based on the United States Internal Revenue Code, its legislative history, treasury regulations promulgated thereunder, and administrative and judicial interpretations as of the date of this Offer to Exchange, all of which are subject to change, possibly on a retroactive basis. This summary does not discuss all of the tax consequences that may be relevant to you in light of your particular circumstances, nor is it intended to be applicable in all respects to all categories of option holders. If you are a citizen or a resident of the United States, but are also subject to the tax laws of another country, you should be aware that there might be other tax and social security consequences that may apply to you. We strongly recommend that you consult with your own advisors to discuss the consequences to you of this transaction.

#### Exchanging eligible options for new options

Option holders who exchange outstanding options for new options generally will not be required to recognize income for U.S. federal income tax purposes at the time of the exchange. We believe that the exchange will be treated as a non-taxable exchange.

Eligible participants have grants of non-statutory stock options or incentive stock options, or ISOs. If you participate in this offer, all of the eligible options that you tender for exchange, whether such options are non-statutory stock options or ISOs, will be replaced by new options that are non-statutory stock options. We have included the following summary as a reminder of the tax consequences generally applicable to non-statutory stock options under U.S. federal tax law.

#### Non-statutory stock options

Under current law, an option holder generally will not realize taxable income upon the grant or vesting of a non-statutory stock option (provided that, as in this case, the exercise price of the option is not less than the fair market value of the stock on the date of grant). However, when an option holder exercises the option, the difference between the exercise price of the option and the fair market value of the shares subject to the option

on the date of exercise generally will be compensation income taxable to the option holder. The income will be subject to income tax withholding and to payroll taxes (FICA and FUTA) and will be reported on Form W-2.

The Company generally will be entitled to a tax deduction equal to the amount of compensation income taxable to the option holder if we comply with applicable reporting requirements.

The option holder will have a tax basis in the stock acquired through the exercise of an option equal to the exercise price paid. Upon disposition of the shares, any increase or decrease in the value of the stock since the date of exercise is treated as capital gain or loss and such gain or loss will be long-term or short-term depending upon how long the stock was held after the date of exercise.

We strongly recommend that you consult your own tax advisor with respect to the federal, state, and local tax consequences of participating in the offer.

#### 16. Extension of offer; termination; amendment

We reserve the right, in our discretion, at any time and regardless of whether or not any event listed in Section 8 of this Offer to Exchange has occurred or is deemed by us to have occurred, to extend the period of time during which the offer is open and delay the acceptance for exchange of any options. If we elect to extend the period of time during which this offer is open, we will give you oral or written notice of the extension and delay, as described below. If we extend the expiration date, we will also extend your right to withdraw tenders of eligible options until such extended expiration date. In the case of an extension, we will issue a press release, e-mail or other form of communication no later than 8:00 a.m., Central Time, on the first business day after the previously scheduled expiration date.

We also reserve the right, in our reasonable judgment, before the expiration date to terminate or amend the offer and to postpone our acceptance and cancellation of any options elected to be exchanged if any of the events listed in Section 8 of this Offer to Exchange occurs, by giving oral or written notice of the termination or postponement to you or by making a public announcement of the termination. Our reservation of the right to delay our acceptance and cancellation of options elected to be exchanged in connection with any extension by us of the period of time during which this offer is open is limited by Rule 13e-4(f)(5) under the Exchange Act which requires us to pay the consideration offered or return the options promptly after termination or withdrawal of a tender offer.

Subject to compliance with applicable law, we further reserve the right, before the expiration date, in our discretion, and regardless of whether any event listed in Section 8 of this Offer to Exchange has occurred or is deemed by us to have occurred, to amend the offer in any respect, including by decreasing or increasing the consideration offered in this offer to option holders or by decreasing or increasing the number of options being sought in this offer. As a reminder, if a particular option expires after commencement, but before cancellation under the offer, that particular option is not eligible for exchange. Therefore, if we extend the offer for any reason and if a particular option that was tendered before the originally scheduled expiration of the offer expires after such originally scheduled expiration date but before the actual cancellation date under the extended offer, that option would not be eligible for exchange.

The minimum period during which the offer will remain open following material changes in the terms of the offer or in the information concerning the offer, other than a change in the consideration being offered by us or a change in amount of existing options sought, will depend on the facts and circumstances of such change, including the relative materiality of the terms or information changes. If we modify the number of eligible options being sought in this offer or the consideration being offered by us for the eligible options in this offer, the offer will remain open for at least ten (10) business days from the date of notice of such modification. If any term of the offer is amended in a manner that we determine constitutes a material change adversely affecting any holder of eligible options, we will promptly disclose the amendments in a manner reasonably calculated to inform holders of eligible options of such amendment, and we will extend the offer's period so that at least five (5) business days, or such longer period as may be required by the tender offer rules, remain after such change.

#### 17. Fees and expenses

We will not pay any fees or commissions to any broker, dealer or other person for soliciting options to be exchanged through this offer.

#### 18. Additional information

This Offer to Exchange is part of a Tender Offer Statement on Schedule TO that we have filed with the SEC. This Offer to Exchange does not contain all of the information contained in the Schedule TO and the exhibits to the Schedule TO. We recommend that you review the Schedule TO, including its exhibits, and the following materials that we have filed with the SEC before making a decision on whether to elect to exchange your options:

- Our Quarterly Report on Form 10-Q for our fiscal quarter ended March 31, 2009 filed with the SEC on May 7, 2009;
- Our Current Reports on Form 8-K filed with the SEC on March 6, 2009, March 19, 2009, March 20, 2009, March 27, 2009, April 8, 2009 and May 29, 2009;
- Our Definitive Proxy Statement on Schedule 14A for our 2009 annual meeting of stockholders filed with the SEC on April 24, 2009;
- Our Annual Report on Form 10-K for our fiscal year ended December 31, 2008 filed with the SEC on February 27, 2009; and
- The description of our Class A common stock contained in our Registration Statement on Form 8-A filed with the SEC on July 27, 1999.

These filings, our other annual, quarterly, and current reports, our proxy statements, and our other SEC filings may be examined, and copies may be obtained, at the SEC's public reference room at 100 F Street, N.E., Washington, D.C. 20549. You may obtain information on the operation of the public reference room by calling the SEC at 1-800-SEC-0330. Our SEC filings are also available to the public on the SEC's Internet site at http://www.sec.gov.

Each person to whom a copy of this Offer to Exchange is delivered may obtain a copy of any or all of the documents to which we have referred you, other than exhibits to such documents, unless such exhibits are specifically incorporated by reference into such documents, at no cost, by contacting Debra Watson by e-mail at dwatson@lamar.com. Questions regarding how to participate in this offer should be directed to Debra Watson or Tammy Duncan at Lamar at the following contact information:

Debra Watson Lamar Advertising Company Tel: (800) 235-2627 (ext. 339) E-mail: dwatson@lamar.com Tammy Duncan Lamar Advertising Company Tel: (800) 235-2627 (ext. 254) E-mail: tduncan@lamar.com

As you read the documents listed above, you may find some inconsistencies in information from one document to another. If you find inconsistencies between the documents, or between a document and this Offer to Exchange, you should rely on the statements made in the most recent document.

The information contained in this Offer to Exchange about us should be read together with the information contained in the documents to which we have referred you, in making your decision as to whether or not to participate in this offer.

#### 19. Miscellaneous

We are not aware of any jurisdiction where the making of the offer is not in compliance with applicable law. If we become aware of any jurisdiction where the making of the offer is not in compliance with any valid applicable law, we will make a good faith effort to comply with such law. If, after such good faith effort, we cannot comply with such law, the offer will not be made to, nor will options be accepted from the option holders residing in such jurisdiction.

We have not authorized any person to make any recommendation on our behalf as to whether you should elect to exchange your options through the offer. You should rely only on the information in this document or documents to which we have referred you. We have not authorized anyone to give you any information or to make any representations in connection with the offer other than the information and representations contained in this Offer to Exchange and in the related option exchange program documents. If anyone makes any recommendation or representation to you or gives you any information, you must not rely upon that recommendation, representation, or information as having been authorized by us.

Lamar Advertising Company
June 3, 2009

#### SCHEDULE A

### INFORMATION CONCERNING THE EXECUTIVE OFFICERS AND DIRECTORS OF LAMAR ADVERTISING COMPANY

Our executive officers and the members of our Board of Directors are eligible to participate in the offer. The following table sets forth the beneficial ownership of each of our executive officers and directors of options outstanding as of June 1, 2009. The percentages in the table below are based on the total number of outstanding eligible options to purchase shares of our Class A common stock as of June 1, 2009, which was 3,052,617. The table below includes the options granted to our executive officers and directors on May 28, 2009, as described in Section 12 of this Offer to Exchange.

Name of Executive Officer/Director	Position	Total Number of Options Outstanding	Number of Eligible Options Outstanding	Eligible Options as a Percentage of Total Outstanding Eligible Options
Kevin P. Reilly, Jr.	Chairman, President and Chief			
	Executive Officer	222,500	122,500	4.0%
Keith A. Istre	Chief Financial Officer and Treasurer	152,063	43,000	1.4%
Sean E. Reilly	Chief Operating Officer and President			
	of the Outdoor Division	222,500	122,500	4.0%
Anna Reilly	Director	10,000	0	*
Wendell Reilly	Director	10,000	0	*
Stephen P. Mumblow	Director	40,000	30,000	*
John Maxwell Hamilton	Director	40,000	30,000	*
Thomas V. Reifenheiser	Director	40,000	30,000	*
John E. Koerner, III	Director	10,000	0	*
Edward H. McDermott	Director	10,000	0	*
All Executive Officers and Directors as a				
Group (10 Persons)		772,923	378,000	12.4%

<sup>\*</sup> Less than 1%

The following table sets forth certain information known to us as of May 1, 2009 with respect to the shares of our Class A and Class B common stock that are beneficially owned as of that date by (i) each of our executive officers and directors and (ii) all of our directors and executive officers as a group. Our Class B common stock is convertible into Class A common stock on a one-for-one basis. Except as otherwise indicated, we believe each beneficial owner named below has sole voting and sole investment power with respect to all shares beneficially owned by that holder.

Beneficial Owner	Title of Class	No. of Shares Owned	Percent of Class
Kevin P. Reilly, Jr.	Class A	323,838(1)	*
	Class B(2)	11,362,250(3)(4)	74.89%(5)
Sean E. Reilly	Class A	122,500(6)	*
	Class B(2)	10,557,835(3)	69.58%(7)
Anna Reilly	Class A	12,723	*
	Class B(2)	10,540,280(3)(8)	69.47%(9)
Wendell Reilly	Class A	230,379(10)	*
	Class B(2)	9,712,500(3)(11)	64.01%(12)
Keith A. Istre	Class A	79,720(13)	*
Stephen P. Mumblow	Class A	34,642(14)	*
John Maxwell Hamilton	Class A	36,836(15)	*
Thomas V. Reifenheiser	Class A	36,441(16)	*
John E. Koerner, III	Class A	1,162	*
Edward H. McDermott	Class A	18,640,071(17)	*
All Executive Officers and Directors as a Group			
(10 Persons)	Class A & B	34,691,177(18)	37.68%(19)

<sup>\*</sup> Less than 1%.

- (1) Includes 122,500 shares subject to stock options exercisable within 60 days of May 1, 2009.
- (2) Upon the sale of any shares of Class B common stock to a person other than to a Permitted Transferee, such shares will automatically convert into shares of Class A common stock. Permitted Transferees include (i) Kevin P. Reilly, Sr.; (ii) a descendant of Kevin P. Reilly, Sr.; (iii) a spouse or surviving spouse (even if remarried) of any individual named or described in (i) or (ii) above; (iv) any estate, trust, guardianship, custodianship, curatorship or other fiduciary arrangement for the primary benefit of any one or more of the individuals named or described in (i), (ii), and (iii) above; and (v) any corporation, partnership, limited liability company or other business organization controlled by and substantially all of the interests in which are owned, directly or indirectly, by any one or more of the individuals and entities named or described in (i), (ii), (iii), and (iv) above. Except for voting rights, the Class A and Class B common stock are substantially identical. The holders of Class A common stock and Class B common stock vote together as a single class (except as may otherwise be required by Delaware law), with the holders of Class A common stock entitled to one vote per share and the holders of Class B common stock entitled to ten votes per share on all matters on which the holders of common stock are entitled to vote.
- (3) Includes 9,000,000 shares held by the Reilly Family Limited Partnership (the "RFLP"), of which Kevin P. Reilly, Jr. is the managing general partner. Kevin Reilly's three siblings, Anna Reilly, a director, Sean E. Reilly, the Chief Operating Officer and Vice President, and Wendell Reilly, a director, are the other general partners of the RFLP. The managing general partner has sole voting power over the shares held by the RFLP but dispositions of the shares require the approval of 50% of the general partnership interests of the RFLP. Anna Reilly, Sean Reilly, and Wendell Reilly disclaim beneficial ownership in the shares held by the RFLP, except to the extent of their pecuniary interest therein.
- (4) Includes 377,474 shares held by the Kevin P. Reilly, Jr. Family Trust.
- (5) Represents 12.39% of the Class A common stock if all shares of Class B common stock are converted into Class A common stock.
- (6) Reflects 122,500 shares subject to stock options exercisable within 60 days of May 1, 2009.

- (7) Represents 11.52% of the Class A common stock if all shares of Class B common stock are converted into Class A common stock.
- (8) Includes 1,540,280 shares owned jointly by Anna Reilly and her spouse.
- (9) Represents 11.50% of the Class A common stock if all shares of Class B common stock are converted into Class A common stock.
- (10) Includes (i) 104,171 shares held in trusts of which Wendell Reilly is the trustee and (ii) 126,208 shares pledged pursuant to letter of credit facilities.
- (11) Includes (i) 200,000 shares held in a trust of which Wendell Reilly is the trustee and (ii) 512,500 shares pledged pursuant to letter of credit facilities.
- (12) Represents 10.59% of the Class A common stock if all shares of Class B common stock are converted into Class A common stock.
- (13) Includes 43,000 shares of Class A common stock subject to stock options exercisable within 60 days of May 1, 2009.
- (14) Includes 30,000 shares of Class A common stock subject to stock options exercisable within 60 days of May 1, 2009.
- (15) Includes 30,000 shares of Class A common stock subject to stock options exercisable within 60 days of May 1, 2009, and 6,403 shares owned jointly with his spouse.
- (16) Includes 30,000 shares of Class A common stock subject to stock options exercisable within 60 days of May 1, 2009.
- (17) Includes 17,902,984 shares of the issuer's Class A common stock that are owned directly by SPO Partners II, L.P. ("SPO Partners"), and may be deemed to be indirectly beneficially owned by (i) SPO Advisory Partners, L.P. ("SPO Advisory"), the sole general partner of SPO Partners, (ii) SPO Advisory Corp. ("SPO Corp."), the sole general partner of SPO Advisory, and (iii) John H. Scully ("JHS"), William E. Oberndorf ("WEO"), William J. Patterson ("WJP") and Edward H. McDermott ("EHM"), the four controlling persons of SPO Corp. Additionally, 735,730 shares of the issuer's common stock are owned directly by San Francisco Partners II, L.P. ("SF Partners") and may be deemed to be indirectly beneficially by San Francisco Partners II, L.P. ("SF Partners") and may be deemed to be indirectly beneficially owned by (i) SF Advisory Partners, L.P. ("SF Advisory"), the sole general partners of SF Partners, (ii) SPO Corp., the sole general partner of SF Advisory, and (iii) JHS, WEO, WJP and EHM, the four controlling persons of SPO Corp.
- (18) See Notes 1, 3, 4, 6, 8, 10, 11 and 13-17.
- (19) Assumes the conversion of all shares of Class B common stock into shares of Class A common stock.

The Company also has outstanding 5,719.49 shares of Series AA Preferred Stock. Holders of Series AA Preferred Stock are entitled to one vote per share. The Series AA Preferred Stock is held as follows: 3,134.8 shares (54.8%) by the RFLP, of which Kevin P. Reilly, Jr. is the managing general partner and Anna Reilly, Sean E. Reilly, and Wendell Reilly are the general partners; 1,500 shares (26.2%) by Charles W. Lamar III; and 1,084.69 shares (19.0%) by Mary Lee Lamar Dixon. The aggregate outstanding Series AA Preferred Stock represents less than 1% of the capital stock of the Company.



**FROM:** Kevin P. Reilly, Jr.

**SUBJECT:** Offer to Exchange Certain Outstanding Options for New Options

**DATE:** June 3, 2009

#### Dear Eligible Participant:

We are pleased to announce that we are offering you the opportunity to participate in our Company's stock option exchange program. All employees of Lamar or one of its subsidiaries (or employees on an approved leave of absence), including executive officers, and the members of our Board of Directors are eligible to participate in the stock option exchange program, except employees who live and work in Canada or Puerto Rico. To help familiarize you with the principal terms of the offer, we have included a summary of the program below, but please read the other important documents attached to this letter before making any decisions about participating in the offer.

By way of background, stock options generally are a valuable motivation and retention tool and, as such, help to align employee, director and stockholder interests. However, most of our currently outstanding stock options are "underwater," meaning it would cost more to exercise the options than the shares currently are worth. Since these options may not be providing our employees and directors with the intended incentives, we are allowing you to exchange certain of your underwater stock options for new options with an exercise price equal to the fair market value of our Class A common stock at the close of trading on the exchange date (expected to be July 2, 2009).

Below is a summary of the stock option exchange program that should help familiarize you with the principal terms. We believe that this stock option exchange program is potentially very important to you and urge you to take the time to study the materials referred to below, ask questions about anything you do not understand, consult with your personal financial and tax advisors and make an informed decision about whether to participate or not. Your participation is completely voluntary. If you do nothing, you will be making a decision not to participate and you will retain your current options with their current terms and conditions.

#### **Summary of the Stock Option Exchange Program**

- You may only exchange your outstanding options with an exercise price equal to or greater than \$25.00 per share.
- The new options will have an exercise price equal to the fair market value of the Company's Class A common stock at the close
  of trading on the exchange date, which will be the first business day after the expiration of the offer. The exchange date will be
  July 2, 2009, unless we extend the offer.
- The eligible options that have been exchanged will be cancelled on July 2, 2009, or, if the offer is extended, one business day
  after the expiration of the offer. New options will be granted on July 2, 2009, or, if the offer is extended, one business day after
  the expiration of the offer.
- The number of shares that will be covered by the new options depends upon the exercise price(s) of your outstanding options.
- Your new options will expire on the ten-year anniversary of the exchange date, regardless of the remaining term on the options you exchange in the offer, subject to earlier termination of your services with the Company or any of its subsidiaries.
- All new options will vest as follows, subject to your continued employment with the Company or any of its subsidiaries or your
  continued service as a director of the Company, as the case may be, through each relevant vesting date:
  - · One-fifth of the new options will vest on the exchange date; and

• One-fifth of the new options will vest on each of the next four annual anniversaries of the exchange date.

This vesting schedule will apply to all new options regardless of whether the options you exchange in the offer are partly or fully vested.

- All new options will be non-statutory stock options regardless of whether the options you exchange are non-statutory stock options or incentive stock options, or ISOs.
- The offer ends at 5:00 p.m., Central Time, on July 1, 2009 (unless the offer is extended). This deadline will be strictly enforced. If you wish to participate in the stock option exchange program, you must deliver to us by this date and time a properly completed Election Form by completing an Election Form and delivering it to us via:
  - E-mail to dwatson@lamar.com (attaching a PDF or similar imaged document file of your Election Form);
  - Fax to Debra Watson at (225) 926-1192; or
  - · Hand-delivery to Debra Watson at Lamar.

If we have not received your properly completed Election Form before the offer expires, you will have rejected this offer and you will keep your current options.

- This summary is merely an introduction to the offer and does not detail all the terms and conditions that apply. The stock option exchange program is being made under the terms and subject to the conditions of the Offer to Exchange and the related Election Form. You should carefully read all of the documents attached to this email before you decide whether to participate in the stock option exchange program.
  - <u>Offer to Exchange</u>. This document is intended to provide you with the information you need to make an informed decision about whether participating in the stock option exchange program is right for you. It is a large document, but reading the "Summary Term Sheet and Questions and Answers" (beginning on page 1 of the Offer to Exchange) and the "Risks of Participating in the Offer" section that follows is a good way to get started.
  - *Election Form*. You would complete and submit this form if you decide to participate in the offer.
  - Withdrawal Form. You would complete and submit this form if you have submitted an Election Form but later change your mind about participating in the offer.

While we have attempted to anticipate many of the questions you may have about the terms of the stock option exchange program, we recommend that you speak with your personal financial, legal and/or tax advisors to weigh the benefits and risks involved in participating in the program.

We plan to conduct a presentation via conference call to all eligible participants on June 9 at 10:30 a.m., Central Time, during which we will discuss the purpose and terms of the stock option exchange program. Additionally, we encourage you to contact Debra Watson, by e-mail at dwatson@lamar.com or telephone at (800) 235-2627 (ext. 339), or Tammy Duncan, by e-mail at tduncan@lamar.com or telephone at (800) 235-2627 (ext. 254), if you have any questions about the program.

#### Form of Individual Listing of Eligible Options

Eligible Options as of June 3, 2009\*

											New
											Options
									Option		Outstanding
	Grant	Grant	Option						Expiration	Exchange	After
Name	Number	Date	Type	Shares	Price	Outstanding	Vested	Unvested	Date	Ratio	Exchange**

<sup>\*</sup> This is a list of your outstanding options that you may exchange for new options in the Company's stock option exchange program. Please refer to the Offer to Exchange and other related documents for terms and conditions.

<sup>\*\*</sup> This is the number of new options you will receive if you decide to exchange your eligible outstanding options in the Company's stock option exchange program. You may exchange all, some or none of your eligible outstanding options. For each eligible outstanding option you decide to exchange, you must exchange either all or none of the shares under that option. The new options will (i) be non-statutory stock options, (ii) have an exercise price equal to the fair market value of the Company's Class A common stock on the exchange date (expected to be July 2, 2009), (iii) expire on the ten-year anniversary of the exchange date and (iv) vest as follows, subject to your continued employment with the Company or your continued service as a director of the Company, as the case may be, through each relevant vesting date: one-fifth of the new options will vest on the exchange date; and one-fifth of the new options will vest on each of the next four annual anniversaries of the exchange date.

#### **ELECTION FORM**

#### **Election Form and Instructions**

#### LAMAR ADVERTISING COMPANY

#### OFFER TO EXCHANGE CERTAIN OUTSTANDING OPTIONS FOR NEW OPTIONS

#### **ELECTION FORM**

Before submitting this Election Form, please make sure you have received, read and understand the documents that make up this offer, including: (1) the Offer to Exchange Certain Outstanding Options for New Options (the "Offer to Exchange"); (2) the related Cover Letter to Eligible Participants from Kevin P. Reilly, Jr. dated June 3, 2009; (3) this Election Form, including the instructions that follow; and (4) the Withdrawal Form. The offer is subject to the terms of these documents and expires at 5:00 p.m., Central Time, on July 1, 2009, unless extended.

If you wish to participate in the stock option exchange program, please check the appropriate box:

- O Yes, I wish to participate in the offer as to <u>all</u> of my eligible options.
- o Yes, I wish to participate in the offer but only as to my eligible options listed below:

<u>Grant Number(s):</u>	Grant Date(s):
(Attach additional	sheet(s) if necessary)
BY PARTICIPATING, I AGREE TO ALL TERMS OF THE O	
Participant Signature	Date
Participant Signature	Date

THIS ELECTION FORM, WHETHER SUBMITTED BY E-MAIL, FAX OR HAND DELIVERY, MUST BE RECEIVED NO LATER THAN 5:00 P.M., CENTRAL TIME, ON JULY 1, 2009.

INTEROFFICE, U.S. MAIL OR OTHER POST, AND OVERNIGHT DELIVERY SERVICE (SUCH AS FEDERAL EXPRESS) ARE <u>NOT</u> PERMITTED.

#### LAMAR ADVERTISING COMPANY

#### OFFER TO EXCHANGE CERTAIN OUTSTANDING OPTIONS FOR NEW OPTIONS

#### **INSTRUCTIONS TO THE ELECTION FORM**

#### FORMING PART OF THE TERMS AND CONDITIONS OF THE OFFER

#### 1. Participation in this Offer.

You may exchange outstanding options granted to you by Lamar under our 1996 Equity Incentive Plan with an exercise price equal to or greater than \$25.00 per share for a lesser number of new options that will have an exercise price equal to the closing price on the exchange date, which is expected to be July 2, 2009. The number of new options you receive depends on the number and exercise price of the eligible options submitted for exchange, as described in Section 3 of the Offer to Exchange. Your new options will be subject to the terms and conditions, including the vesting schedule, described in Section 10 of the Offer to Exchange. Vesting on any date is subject to your continued service to Lamar or one of its subsidiaries through each relevant vesting date. You will give up your rights to your current options that are exchanged for new options.

#### 2. Delivery of the Election Form.

If you choose to participate in the offer, you must deliver to Lamar a properly completed Election Form before 5:00 p.m., Central Time, on July 1, 2009 (unless the offer is extended) by completing an Election Form and delivering it to us via:

- E-mail to dwatson@lamar.com (attaching a PDF or similar imaged document file of your Election Form);
- Fax to Debra Watson at (225) 926-1192; or
- · Hand-delivery to Debra Watson at Lamar.

Only Election Forms that are properly completed and actually received by the deadline will be accepted. The delivery of the Election Form and any other required documents is at your risk. Delivery will be deemed made only when actually received by Lamar. In all cases, you should allow sufficient time to ensure timely delivery. We intend to confirm the receipt of your Election Form by e-mail within two (2) business days. If you have not received such an e-mail confirmation, it is your responsibility to ensure that your Election Form has been received. Election forms submitted by any other means than those set forth above, including interoffice or U.S. mail (or other post) and Federal Express (or similar delivery service), are not permitted.

Our receipt of your Election Form is not by itself an acceptance of your options for exchange. For purposes of the offer, we will be deemed to have accepted options for exchange that are validly submitted and not properly withdrawn as of when we give oral or written notice to the option holders generally of our acceptance for exchange of such options, which notice may be made by press release, e-mail or other method of communication. Lamar will not accept any alternative, conditional or contingent submission of options for exchange. Although it is our intent to send you an e-mail confirmation of receipt of this Election Form, by completing and submitting this Election Form, you waive any right to receive any notice except as provided for in the Offer to Exchange. Any confirmation of receipt sent to you will merely be a notification that we have received your Election Form and will not mean that your options have been accepted for exchange.

#### 3. Selecting Eligible Options.

You may select which eligible options you wish to exchange on a grant by grant basis. If you want to exchange options covered by a particular grant, you must submit for exchange all the options covered by that grant. If you already have exercised a portion of an eligible option, your election will apply to the portion that remains outstanding and unexercised. However, if an eligible option is subject to a domestic relations order (or comparable legal document as the result of the end of a marriage), only the portion (and it must be the entire portion) beneficially owned by the eligible participant may be submitted for exchange.

#### 4. Changing Your Mind: Withdrawal and Later Elections.

You can later choose not to exchange some or all of the options you previously selected for exchange at any time before 5:00 p.m., Central Time, on July 1, 2009, or any later expiration date if Lamar extends the offer beyond that time. In addition, although Lamar currently intends to accept your validly submitted options for exchange promptly after the expiration of the offer, if we have not accepted your options by 5:00 p.m., Central Time, on July 30, 2009, you may withdraw submitted options at any time thereafter.

To withdraw some or all of your options previously submitted for exchange, you must properly submit a Withdrawal Form as specified in the instructions to the Withdrawal Form. If you again change your mind and wish to exchange some or all of your eligible options, you must properly submit another Election Form before the expiration date. You will be bound by the last properly submitted Election Form or Withdrawal Form we receive prior to the expiration date.

#### 5. Signatures on this Election Form.

Election Forms submitted via e-mail, fax or hand delivery must be signed by the person holding the options or another person with the legal authority to act on behalf of the person holding the options. The signature must correspond with the name as written on the face of the option agreement or agreements to which the options are subject without alteration, enlargement or any change whatsoever. If your name has been legally changed since your option agreement was signed, please submit proof of the legal name change. Your signature and submission of the Election Form indicate that you have read and agreed to the terms of the Offer to Exchange as set forth in the offer documents provided.

If this Election Form is signed by a trustee, executor, administrator, guardian, attorney-in-fact, officer of a corporation or other person acting in a fiduciary or representative capacity, that person should so indicate when signing, and proper evidence satisfactory to Lamar of the authority of that person to act in that capacity must be submitted with this Election Form.

#### 6. Other Information on this Election Form.

In addition to signing this Election Form, you must print your name and date the form.

#### 7. Requests for Assistance or Copies.

Any questions and any requests for copies of the Offer to Exchange or other forms may be directed to Debra Watson, by e-mail at dwatson@lamar.com or telephone at (800) 235-2627 (ext. 339), or Tammy Duncan, by e-mail at tduncan@lamar.com or telephone at (800) 235-2627 (ext. 254). Copies will be furnished promptly at Lamar's expense.

#### 8. Irregularities.

We will determine, in our discretion, whether options have been validly submitted for exchange in this offer, including the time of receipt of election and Withdrawal Forms. Any such determination may be challenged by a holder of options in accordance with applicable law, and any final determination may only be made by a court of competent jurisdiction. We reserve the right to reject any Election Form that we determine is not in appropriate form or any options submitted for exchange that we determine are unlawful to accept. We will accept for exchange all validly submitted options that are not subsequently and validly withdrawn. We also reserve the right to waive any of the conditions of the offer or any defect or irregularity in any submission of any particular options or for any particular option holder, provided that if we grant any such waiver it will be granted with respect to all option holders and options submitted for exchange. No options will be deemed to have been properly submitted for exchange until all defects or irregularities have been cured by the eligible participant or waived by us. Neither we nor any other person is obligated to give notice of any defects or irregularities, nor will anyone incur any liability for failure to give any notice. This is a one-time offer, and we will strictly enforce the expiration of the offering period, subject only to an extension that we may grant in our discretion.

#### 9. Additional Documents to Read.

In addition to the documents making up this offer, you should be sure to read the other documents referenced in the Offer to Exchange before deciding whether to participate in this offer or not. Any requests for copies of these other documents may be directed to Debra Watson, by e-mail at dwatson@lamar.com or telephone at (800) 235-2627 (ext. 339), or Tammy Duncan, by e-mail at tduncan@lamar.com or telephone at (800) 235-2627 (ext. 254). Copies will be furnished promptly at Lamar's expense.

#### 10. Important Tax Information.

You should refer to Section 15 of the Offer to Exchange, which contains important tax information. We strongly recommend that you consult with your personal financial, legal and/or tax advisors with respect to the federal or non-U.S., state and local tax consequences of participating or not participating in this offer.

\* \* \*

#### WITHDRAWAL FORM

#### Withdrawal Form and Instructions

#### LAMAR ADVERTISING COMPANY

#### OFFER TO EXCHANGE CERTAIN OUTSTANDING OPTIONS FOR NEW OPTIONS

#### WITHDRAWAL FORM

You should submit this Withdrawal Form only if you previously submitted an Election Form in connection with this offer and you now no longer wish to exchange some or all of the eligible options you previously elected to exchange. To withdraw some or all of your options from the exchange, you must complete, sign, date and deliver this Withdrawal Form by 5:00 p.m., Central Time, on July 1, 2009 (unless we extend the offer). Please read and follow the attached instructions to this Withdrawal Form.

Please check the appropriate box:

- I withdraw <u>all</u> my options from the exchange. I understand that I will not be exchanging any of my eligible options for new options.
   OR
- I do not wish to participate in the offer to the extent indicated in my previous Election Form. I still wish to exchange those options that I previously elected to exchange that I have <u>not</u> listed below.
   I withdraw from the exchange the following options:

<u>Grant Number(s):</u>	Grant Date(s):
(Attach additional she	eet(s) if necessary)
Please sign this Withdrawal Form and print your name exactly as	s your name appears on the Election Form.
Participant Signature	Date
Participant Name (please print)	

THIS WITHDRAWAL FORM, WHETHER SUBMITTED BY E-MAIL, FAX OR HAND DELIVERY, MUST BE RECEIVED NO LATER THAN 5:00 P.M., CENTRAL TIME, ON JULY 1, 2009.

INTEROFFICE, U.S. MAIL OR OTHER POST, AND OVERNIGHT DELIVERY SERVICE (SUCH AS FEDERAL EXPRESS) ARE NOT PERMITTED.

#### LAMAR ADVERTISING COMPANY

#### OFFER TO EXCHANGE CERTAIN OUTSTANDING OPTIONS FOR NEW OPTIONS

#### **INSTRUCTIONS TO THE WITHDRAWAL FORM**

#### FORMING PART OF THE TERMS AND CONDITIONS OF THE OFFER

#### 1. Withdrawal of Options from the Exchange.

You may withdraw some or all of the options that you previously elected to exchange, provided that if you want to withdraw any options, you must withdraw all options subject to the same option grant. To withdraw some or all of these options, you must deliver a valid Withdrawal Form while you still have the right to withdraw the options. Your withdrawal right will end at 5:00 p.m., Central Time, on July 1, 2009, unless: (a) we extend the offer, in which case you may withdraw your options at any time until the extended expiration date; or (b) we have not accepted your tendered options by 5:00 p.m., Central Time, on July 30, 2009 (or any extended expiration date), in which case you may withdraw your options at any time thereafter.

#### 2. Delivery of the Withdrawal Form.

To withdraw options from the exchange, you must deliver to Lamar a completed Withdrawal Form before 5:00 p.m., Central Time, on July 1, 2009, by completing an Election Form and delivering it to us via:

- E-mail to dwatson@lamar.com (attaching a PDF or similar imaged document file of your Election Form);
- Fax to Debra Watson at (225) 926-1192; or
- Hand-delivery to Debra Watson at Lamar.

Only Withdrawal Forms that are properly completed and actually received by the deadline will be accepted. The delivery of the Withdrawal Form and any other required documents is at your risk. Delivery will be deemed made only when actually received by Lamar. In all cases, you should allow sufficient time to ensure timely delivery. We intend to confirm the receipt of your Withdrawal Form by e-mail within two (2) business days. If you have not received such an e-mail confirmation, it is your responsibility to ensure that your Withdrawal Form has been received. Withdrawal forms submitted by any other means than those set forth above, including interoffice or U.S. mail (or other post) and Federal Express (or similar delivery service), are not permitted.

#### 3. Deciding to Participate After Withdrawing.

If you withdraw some or all of your options from the exchange, you may again elect to exchange the withdrawn options at any time before the expiration date. To re-elect to exchange some or all of your withdrawn options, you must submit a new Election Form prior to the expiration of the offer in accordance with all of the requirements set forth in the instructions to the Election Form.

Your new Election Form must include the required information regarding all of the options you want to exchange and must be clearly dated after the date of your original Election Form and any Withdrawal Form you have submitted. Upon the receipt of a new, properly submitted Election Form, any previously submitted Election Form or Withdrawal Form will be disregarded and will be considered replaced in full by the new Election Form.

You may change your mind as many times as you wish, but you will be bound by the last properly submitted Election Form or Withdrawal Form we receive before the expiration date. Any options that you do not withdraw will be bound pursuant to your prior Election Form.

#### 4. Signatures on this Withdrawal Form.

Withdrawal forms must be signed by the person holding the options or another person with the legal authority to act on behalf of the person holding the options. If this Withdrawal Form is signed by the person holding the options, the signature must correspond with the name as written on the Election Form. If your

name has been legally changed since you signed the Election Form, please submit proof of the legal name change.

If this Withdrawal Form is signed by a trustee, executor, administrator, guardian, attorney-in-fact, officer of a corporation or other person acting in a fiduciary or representative capacity, that person should so indicate when signing, and proper evidence satisfactory to Lamar of the authority of that person to act in that capacity must be submitted with this Withdrawal Form.

#### 5. Other Information on this Withdrawal Form.

In addition to signing the Withdrawal Form, you must print your name and date the form.

#### 6. Requests for Assistance or Copies.

Any questions and any requests for copies of the Offer to Exchange Certain Outstanding Options for New Options (the "Offer to Exchange") or other forms may be directed to Debra Watson, by e-mail at dwatson@lamar.com or telephone at (800) 235-2627 (ext. 339), or Tammy Duncan, by e-mail at tduncan@lamar.com or telephone at (800) 235-2627 (ext. 254). Copies will be furnished promptly at Lamar's expense.

#### 7. Irregularities.

We will determine, in our discretion, all questions as to the form of documents and the validity, including time of receipt, of any Withdrawal Form. Any such determination may be challenged by a holder of options in accordance with applicable law, and any final determination may only be made by a court of competent jurisdiction. We reserve the right to reject any Withdrawal Form that we determine is not in appropriate form or that we determine is unlawful to accept. Neither we nor any other person is obligated to give notice of any defects or irregularities any Withdrawal Form, nor will anyone incur any liability for failure to give any notice.

#### 8. Additional Documents to Read.

You should be sure to read the Offer to Exchange, all documents referenced therein, and the letter from Kevin P. Reilly, Jr. dated June 3, 2009 before deciding to withdraw your participation in this offer.

#### 9. Important Tax Information.

You should refer to Section 15 of the Offer to Exchange, which contains important tax information. We strongly recommend that you consult with your personal financial, legal and/or tax advisors with respect to the federal or non-U.S., state and local tax consequences of participating or not participating in this offer.

\* \* \*

#### FORMS OF CONFIRMATION E-MAILS

#### Confirmation E-mail to Eligible Participants who Submit Election Forms

Lamar Advertising Company has received your Election Form dated [ ], 2009, by which you have elected to exchange some or all of your eligible options for new options to be issued under Lamar's 1996 Equity Incentive Plan, subject to the terms and conditions of the offer.

If you change your mind, you may withdraw your election as to some or all of your eligible options by delivering a properly completed Withdrawal Form to Lamar before 5:00 p.m., Central Time, on July 1, 2009 (unless the offer is extended) by completing a Withdrawal Form and delivering it to us via:

- E-mail to dwatson@lamar.com (attaching a PDF or similar imaged document file of your Withdrawal Form);
- Fax to Debra Watson at (225) 926-1192; or
- Hand-delivery to Debra Watson at Lamar.

Please note that our receipt of your Election Form is not by itself an acceptance of your options for exchange. If all eligibility requirements are met and we complete the offer, we expect to accept your eligible options elected for exchange, subject to the terms and conditions of the offer, on the first business day following the expiration of the offer. The offer will expire at 5:00 p.m., Central Time, on July 1, 2009, unless it is extended by us.

Only those Election Forms and Withdrawal Forms that are properly completed and received by us prior to the deadline will be accepted.

This notice does not constitute the offer. The full terms of the offer are described in (1) the Offer to Exchange; (2) the letter from Kevin P. Reilly, Jr. dated June 3, 2009; (3) the Election Form; and (4) the Withdrawal Form. If you cannot locate any of these documents, or have any questions about the offer, please contact Debra Watson, by e-mail at dwatson@lamar.com or telephone at (800) 235-2627 (ext. 339), or Tammy Duncan, by e-mail at tduncan@lamar.com or telephone at (800) 235-2627 (ext. 254).

#### Confirmation E-mail to Eligible Participants who Submit Withdrawal Forms

Lamar Advertising Company has received your Withdrawal Form dated [ ], 2009, by which you have elected to withdraw some or all of your eligible options from the option exchange. Please note that any eligible options that you elected to exchange on a properly submitted Election Form that you did not withdraw from exchange on your Withdrawal Form will be exchanged in accordance with the Election Form.

If you change your mind and decide that you would like to exchange some or all of your eligible options, you must deliver a properly completed Election Form to Lamar before 5:00 p.m., Central Time, on July 1, 2009 (unless the offer is extended) by completing an Election Form and delivering it to us via:

- E-mail to dwatson@lamar.com (attaching a PDF or similar imaged document file of your Election Form);
- Fax to Debra Watson at (225) 926-1192; or
- Hand-delivery to Debra Watson at Lamar.

Only those Election Forms and Withdrawal Forms that are properly completed and received by us prior to the deadline will be accepted.

This notice does not constitute the offer. The full terms of the offer are described in (1) the Offer to Exchange; (2) the letter from Kevin P. Reilly, Jr. dated June 3, 2009; (3) the Election Form; and (4) the Withdrawal Form. If you cannot locate any of these documents, or have any questions about the offer, please contact Debra Watson, by e-mail at dwatson@lamar.com or telephone at (800) 235-2627 (ext. 339), or Tammy Duncan, by e-mail at tduncan@lamar.com or telephone at (800) 235-2627 (ext. 254).

#### FORMS OF REMINDER E-MAILS

#### [Approximately One Week After Offer Commences]

We are just completing the first week of the Lamar Advertising Company Offer to Exchange Certain Outstanding Options for New Options.

The offer expires at 5:00 p.m., Central Time, on July 1, 2009 (unless we extend the offer). If you would like to participate in this offer, you should complete an Election Form and deliver it to us via:

- E-mail to dwatson@lamar.com (attaching a PDF or similar imaged document file of your Election Form);
- Fax to Debra Watson at (225) 926-1192; or
- Hand-delivery to Debra Watson at Lamar.

Only responses that are properly completed and received by the deadline will be accepted. We will not accept responses submitted by any other means, including interoffice, U.S. mail (or other post) or overnight delivery (such as Federal Express). The deadline will be strictly enforced.

This notice does not constitute the offer. The full terms of the offer are described in (1) the Offer to Exchange; (2) the letter from Kevin P. Reilly, Jr. dated June 3, 2009; (3) the Election Form; and (4) the Withdrawal Form. Please read the materials carefully and consult with your personal financial and tax advisors before deciding whether or not to participate.

If you cannot locate any of these documents, or have any questions about the offer, please contact Debra Watson, by e-mail at dwatson@lamar.com or telephone at (800) 235-2627 (ext. 339), or Tammy Duncan, by e-mail at tduncan@lamar.com or telephone at (800) 235-2627 (ext. 254).

The submission of the required documents must be made by the deadline indicated above. We cannot accept late submissions, and we therefore urge you to respond early to avoid any last minute problems.

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#### [Approximately Two Weeks After Offer Commences]

We are about to complete the second week of the Lamar Advertising Company Offer to Exchange Certain Outstanding Options for New Options.

The offer expires at 5:00 p.m., Central Time, on July 1, 2009 (unless we extend the offer). If you would like to participate in this offer, you should complete an Election Form and deliver it to us via:

- E-mail to dwatson@lamar.com (attaching a PDF or similar imaged document file of your Election Form);
- Fax to Debra Watson at (225) 926-1192; or
- Hand-delivery to Debra Watson at Lamar.

Only responses that are properly completed and received by the deadline will be accepted. We will not accept responses submitted by any other means, including interoffice, U.S. mail (or other post) or overnight delivery (such as Federal Express). The deadline will be strictly enforced.

This notice does not constitute the offer. The full terms of the offer are described in (1) the Offer to Exchange; (2) the letter from Kevin P. Reilly, Jr. dated June 3, 2009; (3) the Election Form; and (4) the Withdrawal Form. Please read the materials carefully and consult with your personal financial and tax advisors before deciding whether or not to participate.

If you cannot locate any of these documents, or have any questions about the offer, please contact Debra Watson, by e-mail at dwatson@lamar.com or telephone at (800) 235-2627 (ext. 339), or Tammy Duncan, by e-mail at tduncan@lamar.com or telephone at (800) 235-2627 (ext. 254).

The submission of the required documents must be made by the deadline indicated above. We cannot accept late submissions, and we therefore urge you to respond early to avoid any last minute problems.

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#### [Final Week]

We are entering the final week of the Lamar Advertising Company Offer to Exchange Certain Outstanding Options for New Options.

The offer expires at 5:00 p.m., Central Time, on July 1, 2009 (unless we extend the offer). If you would like to participate in this offer, you should complete an Election Form and deliver it to us via:

- E-mail to dwatson@lamar.com (attaching a PDF or similar imaged document file of your Election Form);
- Fax to Debra Watson at (225) 926-1192; or
- Hand-delivery to Debra Watson at Lamar.

Only responses that are properly completed and received by the deadline will be accepted. We will not accept responses submitted by any other means, including interoffice, U.S. mail (or other post) or overnight delivery (such as Federal Express). The deadline will be strictly enforced.

This notice does not constitute the offer. The full terms of the offer are described in (1) the Offer to Exchange; (2) the letter from Kevin P. Reilly, Jr. dated June 3, 2009; (3) the Election Form; and (4) the Withdrawal Form. Please read the materials carefully and consult with your personal financial and tax advisors before deciding whether or not to participate.

If you cannot locate any of these documents, or have any questions about the offer, please contact Debra Watson, by e-mail at dwatson@lamar.com or telephone at (800) 235-2627 (ext. 339), or Tammy Duncan, by e-mail at tduncan@lamar.com or telephone at (800) 235-2627 (ext. 254).

The submission of the required documents must be made by the deadline indicated above. We cannot accept late submissions, and we therefore urge you to respond early to avoid any last minute problems.

#### [Last Days]

We are coming up to the last day to participate in the Lamar Advertising Company Offer to Exchange Certain Outstanding Options for New Options.

The offer expires at 5:00 p.m., Central Time, on July 1, 2009 (unless we extend the offer). The expiration time and date will be strictly enforced, so we urge you to act now if you would like to participate in the offer.

If you would like to participate in this offer, you should complete an Election Form and deliver it to us via:

- E-mail to dwatson@lamar.com (attaching a PDF or similar imaged document file of your Election Form);
- Fax to Debra Watson at (225) 926-1192; or
- Hand-delivery to Debra Watson at Lamar.

Only responses that are properly completed and received by the deadline will be accepted. We will not accept responses submitted by any other means, including interoffice, U.S. mail (or other post) or overnight delivery (such as Federal Express). The deadline will be strictly enforced.

This notice does not constitute the offer. The full terms of the offer are described in (1) the Offer to Exchange; (2) the letter from Kevin P. Reilly, Jr. dated June 3, 2009; (3) the Election Form; and (4) the Withdrawal Form. Please read the materials carefully and consult with your personal financial and tax advisors before deciding whether or not to participate.

If you cannot locate any of these documents, or have any questions about the offer, please contact Debra Watson, by e-mail at dwatson@lamar.com or telephone at (800) 235-2627 (ext. 339), or Tammy Duncan, by e-mail at tduncan@lamar.com or telephone at (800) 235-2627 (ext. 254).

# Lamar Advertising Company

## Offer to Exchange Certain Outstanding Options

June 9, 2009



### **Disclaimer**

- The following is a brief summary of the terms of the offer to exchange certain outstanding options to purchase Class A common stock for new options (the "Offer"). The statements made within this presentation material and through related discussions are in no way a comprehensive representation of the terms of the Offer. We urge you to read carefully the Offer documents in their entirety for definitive rules and specifics regarding the Offer before making a decision to participate.
- You should consult your tax advisor regarding your specific questions with regard to income tax consequences of the Offer.



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### What is the Offer?

- Eligible participants may exchange certain existing options (both vested and unvested) for new options
- The offering period commenced June 3, 2009 and closes at 5:00 pm (Central Time) on July 1, 2009
- Eligible participants may elect to participate at any time during the Offer period
- You may change your mind and withdraw your options from the offer at any time during the Offer period



## Why are we making this Offer?

- Lamar needs to maintain competitive incentive programs
- Lamar's stock price has been negatively impacted by the sharp decline in global equity markets
- Nearly all stock options are currently "underwater" and, therefore, do not provide an incentive to employees



# Why are we making this Offer? (cont.)

- Offer to exchange options is intended to:
  - Restore equity incentives for employees
  - Reduce the number of outstanding options that are "underwater" and are unlikely to be exercised



## Who is eligible to participate?

- Current employees of Lamar or one of our subsidiaries (including employees on an authorized leave of absence):
  - who own eligible options; and
  - who live and work in the United States (excluding Puerto Rico)
- Employees in Canada and Puerto Rico are not eligible to participate
- · Participation is voluntary
- Executive officers and members of Lamar's board of directors are eligible for the Offer



### What are the terms of the Offer?

- You may exchange existing options (both vested and unvested) with an exercise price equal to or greater than \$25.00 per share
- Exchanged options will be cancelled on the date the new options are issued
- Each new option will have different terms from the cancelled exchange options
- The following terms will differ:
  - number of shares
  - exercise price
  - vesting schedule
  - term (expiration date)
  - type (all new options are non-statutory stock options)



# How many new options will I receive for the exchange options?

- The Offer will result in each new option grant representing the right to purchase fewer shares than the option tendered for exchange
- The number of shares represented by each new option grant was determined using an exchange ratio
- Lamar established six different exchange ratios based on the exercise price of the options to be cancelled



## **Exchange Ratios**

Per Share Exercise Price of Exchanged Options	Exchange Ratio
\$25.00 - \$29.99	1.35-for-1
\$30.00 - \$34.99	1.75-for-1
\$35.00 - \$39.99	2.5-for-1
\$40.00 - \$44.99	4.15-for-1
\$45.00 - \$59.99	5-for-1
\$60.00 - \$65.00	6-for-1
	0

(LAMAR)

## **Example Option Exchanges**

Current Options	Current Exercise Price	<u>Ratio</u>	New Options
10,000	\$26.50	1.35-for-1	7,407
4,000	\$32.75	1.75-for-1	2,286
5,000	\$38.25	2.5-for-1	2,000
15,000	\$42.00	4.15-for-1	3,614
40,000	\$55.00	5-for-1	8,000
8,000	\$62.00	6-for-1	1,333



# Do I have to exchange all my eligible options?

- You can decide to exchange
  - none of your eligible options,
  - some of your eligible options, or
  - all of your eligible options
- However, for each individual option grant, you must exchange either <u>all</u> or <u>none</u> of the shares under that grant
- You cannot exchange some shares and not others under the same option grant



# What will be the exercise price of the new options?

 The exercise price of the new options will be equal to the closing price of Lamar's Class A common stock as reported on Nasdaq one business day after the expiration date of the Offer (currently July 2, 2009, unless we extend the Offer)



# When will my new options vest and be exercisable?

- · All new options will have a new vesting schedule
- The vesting schedule of the new options is the same even if a majority or all of your cancelled options are vested and exercisable on the exchange date
- New options vest 1/5<sup>th</sup> immediately and 1/5<sup>th</sup> at each of the next four annual anniversaries of the exchange date



## Term of the new options

 The new option will have a ten-year term and will expire on the ten-year anniversary of the exchange date (subject to earlier expiration upon termination of your services with Lamar or any of its subsidiaries)



# Type of new options

 The new options will all be non-statutory stock options even if your exchanged options were incentive stock options, or ISOs.

## **Exchange Example**

#### **Eligible Option**

10,000 options

Grant Date: 6/2001

Exercise Price: \$41.00

Expiration Date: 6/2011

Type: ISO

Vesting: Fully vested

#### **New Option**

2,410 options (4.15-for-1 exchange ratio)

Grant Date: Exchange date (expected to be July 2, 2009)

Exercise Price: Closing price of the Class A common stock

on the exchange date

Expiration Date: 10 year anniversary of exchange date

Type: NSO

Vesting: 1/5 immediately; additional 1/5 on each of the first

four anniversaries of the exchange date



## **Decision Notification and Logistics**

- Documentation will be sent to you by mail
- You may also access the SEC documents through the "News & Investor Relations" section of the Lamar Web site
- Please read all Offer documentation before making a decision whether to tender your eligible options
- If you decide to participate in the Offer, you will need to submit a completed Election Form to Debra Watson by 5:00 pm (Central Time) on July 1, 2009 per the instructions provided in the Offer documentation
- If Debra does not <u>receive</u> the Election Form by the deadline, you will not be permitted to participate in the Offer



# Decision Notification and Logistics (cont.)

- You are responsible for making sure that the forms are timely delivered
- · Late submission will NOT be accepted
- You may withdraw your election at any time during the Offer period by submitting a valid withdrawal form
- The withdrawal form was provided in the Offer documentation
- You are responsible for making sure that the withdrawal form is timely delivered to Lamar
- If we extend the date of exchange beyond July 1, 2009 we are required to notify you and provide you with additional time to determine whether to tender your options



### **Further Questions**

 If after thoroughly reading the Offer documentation, you still have questions, please contact Debra Watson at dwatson@lamar.com, (800) 235-2627 (ext. 339) or Tammy Duncan at tduncan@lamar.com, (800) 235-2627 (ext. 254)



## LAMAR ADVERTISING COMPANY 1996 EQUITY INCENTIVE PLAN

(as amended and restated in February 2009)

#### 1. Purpose

The purpose of the Lamar Advertising Company 1996 Equity Incentive Plan (the "Plan") is to attract and retain directors, key employees and consultants of the Company and its Affiliates, to provide an incentive for them to achieve long-range performance goals, and to enable them to participate in the long-term growth of the Company by granting Awards with respect to the Company's Class A Common Stock (the "Common Stock"). Certain capitalized terms used herein are defined in Section 9 below.

#### 2. Administration

The Plan shall be administered by the Committee. The Committee shall select the Participants to receive Awards and shall determine the terms and conditions of the Awards. The Committee shall have authority to adopt, alter and repeal such administrative rules, guidelines and practices governing the operation of the Plan as it shall from time to time consider advisable, and to interpret the provisions of the Plan. The Committee's decisions shall be final and binding. To the extent permitted by applicable law, the Committee may delegate to one or more executive officers of the Company the power to make Awards to Participants who are not Reporting Persons or Covered Employees and all determinations under the Plan with respect thereto, provided that the Committee shall fix the maximum amount of such Awards for all such Participants and a maximum for any one Participant. In its absolute discretion, the Board may at any time and from time to time exercise any and all rights and duties of the Committee under this Plan except with respect to matters which under Rule 16b-3 or Section 162(m) of the Internal Revenue Code (the "Code"), or any regulations or rules issued thereunder, are required to be determined in the sole discretion of the Committee. In this regard, to the extent that the guidelines pursuant to Section 162(m) are applicable, not only will the Committee consist solely of two or more outside directors but said Committee shall be required to certify that any Performance Goals and/or other material terms associated with any Award have been satisfied prior to the payment of any Award.

#### 3. Eligibility

All directors, employees and consultants of the Company or any Affiliate capable of contributing significantly to the successful performance of the Company, other than a person who has irrevocably elected not to be eligible, are eligible to be Participants in the Plan. Incentive Stock Options may be granted only to persons eligible to receive such Options under the Code.

#### 4. Stock/Cash Available for Awards

- (a) *Amount*. Subject to adjustment under subsection (b), Awards may be made under the Plan for up to 13,000,000 shares of Common Stock or cash bonuses up to \$10,000,000. If any Award expires or is terminated unexercised or is forfeited or settled in a manner that results in fewer shares outstanding than were awarded, the shares subject to such Award, to the extent of such expiration, termination, forfeiture or decrease, shall again be available for award under the Plan. To the extent required by Section 162(m) of the Code if, after grant of an Option, the price of shares subject to such Option is reduced, the transaction shall be treated as a cancellation of the Option and a grant of a new Option. Common Stock issued through the assumption or substitution of outstanding grants from an acquired company shall not reduce the shares available for Awards under the Plan. Shares issued under the Plan may consist in whole or in part of authorized but unissued shares or treasury shares.
- (b) *Adjustment*. In the event that the Committee determines that any stock dividend, extraordinary cash dividend, recapitalization, reorganization, merger, consolidation, split-up, spin-off, combination, exchange of shares or other transaction affects the Common Stock such that an adjustment is required in order to preserve the benefits intended to be provided by the Plan, then the Committee (subject in the case of Incentive Stock Options to any limitation required under the Code) shall equitably adjust any or all of (i) the number and kind of shares in respect of which Awards may be made under the Plan, (ii) the number and kind of shares subject to outstanding Awards and (iii) the exercise price with respect to any of the foregoing, and if considered appropriate, the Committee may make provision for a cash bonus with respect to an outstanding Award, provided that the number of shares subject to any Award shall always be a whole number.
- (c) *Limit on Individual Grants*. The maximum number of shares of Common Stock subject to Options and Stock Appreciation Rights that may be granted to any Participant in the aggregate in any calendar year shall not exceed 350,000 shares and the maximum number of shares of Common Stock that may be granted as Restricted Stock, Unrestricted Stock Awards, Restricted Stock Units with respect to which Performance Goals apply under Section 7 below, to any Participant in the aggregate in any calendar year shall not exceed 350,000, subject to adjustment under subsection (b). The maximum cash Award that may be issued to any Participant in any calendar year shall be \$2,000,000.

#### 5. Stock Options

(a) *Grant of Options*. Subject to the provisions of the Plan, the Committee may grant options ("Options") to purchase shares of Common Stock (i) complying with the requirements of Section 422 of the Code or any successor provision and any regulations thereunder ("Incentive Stock Options" or "ISOs") and (ii) not intended to comply with such requirements ("Nonstatutory Stock Options" or "NSOs"). The Committee shall determine the number of shares subject to each Option and the exercise price therefor, which shall not be less than 100% of the Fair Market Value of the Common Stock on the date of grant. No Incentive Stock Options may be granted hereunder more than ten years after the last date on which the Plan was approved for purposes of Section 422 of the Code.

- (b) *Terms and Conditions*. Each Option shall be exercisable at such times and subject to such terms and conditions as the Committee may specify in the applicable grant or thereafter. The Committee may impose such conditions with respect to the exercise of Options, including conditions relating to applicable federal or state securities laws, as it considers necessary or advisable. To the extent required by Section 162(m) of the Code if, after grant of an Option, the price of shares subject to such Option is reduced, the transaction shall be treated as a cancellation of the Option and a grant of a new Option.
- (c) *Payment*. No shares shall be delivered pursuant to any exercise of an Option until payment in full of the exercise price therefor is received by the Company. Such payment may be made in whole or in part in cash or, to the extent permitted by the Committee at or after the grant of the Option, by delivery of a note or other commitment satisfactory to the Committee or shares of Common Stock owned by the optionee, including Restricted Stock, Restricted Stock Units or by retaining shares otherwise issuable pursuant to the Option, in each case valued at their Fair Market Value on the date of delivery or retention, or such other lawful consideration as the Committee may determine.
- (d) *Unexercised Options and Other Rights*. To the extent that (i) a Stock Option expires or is otherwise terminated without being exercised, or (ii) any shares of Stock subject to any other Award granted hereunder are forfeited, such shares shall again be available for issuance in connection with future awards under the Plan. If any shares of Stock have been pledged as collateral for indebtedness incurred by a Participant in connection with the exercise of a Stock Option and such shares are returned to the Company in satisfaction of such indebtedness, such shares shall again be available for issuance in connection with future awards under the Plan. To the extent that a share is subject to an outstanding Option, Stock Appreciation Right or other stock-based Award, such share shall reduce the share authorization by one share of stock. Notwithstanding the foregoing, Awards that are expired, cancelled, forfeited or otherwise returned to the Company cannot be recounted for purposes of Section 162(m) of the Code and the Committee shall consider such limitation when regranting such Awards.
- (e) *Annual Limit on Incentive Stock Options*. Each eligible employee may be granted Options treated as ISOs only to the extent that, in the aggregate under this Plan and all incentive stock option plans of the Company, ISOs do not become exercisable for the first time by such employee during any calendar year with respect to stock having a fair market value (determined at the time the ISOs were granted) in excess of \$100,000. The Company intends to designate any Options granted in excess of such limitation as NSOs

#### 6. Stock Appreciation Rights

(a) *Grant of SARs*. Subject to the provisions of the Plan, the Committee may grant rights to receive any excess in value of shares of Common Stock over the exercise price ("Stock Appreciation Rights" or "SARs") in tandem with an Option (at or after the award of the Option), or alone and unrelated to an Option. SARs in tandem with an Option shall terminate to the extent that the related Option is exercised, and the related Option shall terminate to the extent that the tandem SARs are exercised. The Committee shall determine at the time of grant or thereafter whether SARs are settled in cash, Common Stock or other securities of the Company,

Awards or other property, and may define the manner of determining the excess in value of the shares of Common Stock.

- (b) *Exercise Price*. The Committee shall fix the exercise price of each SAR or specify the manner in which the price shall be determined. An SAR granted in tandem with an Option shall have an exercise price not less than the exercise price of the related Option. SARs granted alone and unrelated to an Option may be granted at such exercise prices as the Committee may determine, but no less than Fair Market Value.
- (c) *Treatment of Dividend Rights.* No SAR shall include a right to dividends between the date of grant and date of exercise in the absence of a separate agreement in compliance with the requirements of Section 409A of the Code.

#### 7. Stock Awards

- (a) *Grant of Restricted or Unrestricted Stock*. Subject to the provisions of the Plan, the Committee may grant shares of Common Stock subject to forfeiture ("Restricted Stock") and determine the duration of the period (the "Restricted Period") during which, and the conditions under which, the shares may be forfeited to the Company and the other terms and conditions of such Awards. Shares of Restricted Stock may be issued for no cash consideration, such minimum consideration as may be required by applicable law or such other consideration as the Committee may determine. Shares of Restricted Stock may not be sold, assigned, transferred, pledged or otherwise encumbered, except as permitted by the Committee or the applicable Restricted Stock Agreement during the Restricted Period. Shares of Restricted Stock shall be evidenced in such manner as the Committee may determine. Any certificates issued in respect of shares of Restricted Stock shall be registered in the name of the Participant and unless otherwise determined by the Committee, deposited by the Participant, together with a stock power endorsed in blank, with the Company. At the expiration of the Restricted Period, the Company shall deliver such certificates to the Participant or if the Participant has died, to the Participant's Designated Beneficiary. The Committee also may make Awards of shares of Common Stock that are not subject to restrictions or forfeiture, on such terms and conditions as the Committee may determine from time to time ("Unrestricted Stock").
- (b) *Performance Awards*. The Committee may grant Performance Awards to eligible individuals. The value of such Performance Awards may be linked to the market value, book value, net profits or other measure of the value of Common Stock or other specific performance criteria determined appropriate by the Committee, or may be based upon the appreciation in the market value, book value, net profits or other measure of the value of a specified number of shares of Common Stock over a fixed period or periods determined by the Committee.
- (c) *Performance-Based Compensation.* The Committee may establish Performance Goals for the granting of Restricted Stock, Unrestricted Stock, Restricted Stock Unit Awards, the lapse of risk of forfeiture of Restricted Stock, cash incentives or other Performance Award. The achievement of the Performance Goals shall be determined by the Committee. Shares of Restricted Stock or Unrestricted Stock may be issued for no cash consideration, such minimum consideration as may be required by applicable law or such other consideration as the Committee

may determine. If the Committee determines at the time an Award is granted to a Participant that such Participant is, or may be as of the end of the tax year for which the Company would claim a tax deduction in connection with such Award, a Covered Employee, then the Committee may provide that the Participant's right to receive cash, shares, or other property pursuant to such Award shall be subject to the satisfaction of Performance Goals during a performance period, which for these purposes means the period of service designated by the Committee applicable to an Award. Notwithstanding the attainment of Performance Goals by a Covered Employee, the Committee shall have the right to reduce (but not to increase) the amount payable at a given level of performance to take into account additional factors that the Committee may deem relevant. The Committee shall have the power to impose such other restrictions on Awards as it deems necessary or appropriate to ensure that such Awards satisfy all requirements for "performance-based compensation" within the meaning of Section 162(m) of the Code. In this regard, any performance criterion based on performance over time will be determined by reference to a period of at least one year.

(d) *Other Stock Based Awards*. The Committee shall have the right to grant such Awards based upon the Common Stock having terms and conditions as the Board may determine, including, without limitation, the grant of shares based upon certain conditions, the grant of securities convertible into Common Stock, the grant of warrants to purchase Common Stock or grant Restricted Stock Units.

#### 8. General Provisions Applicable to Awards

- (a) *Documentation*. Each Award under the Plan shall be evidenced by a writing delivered to the Participant or agreement executed by the Participant specifying the terms and conditions thereof and containing such other terms and conditions not inconsistent with the provisions of the Plan as the Committee considers necessary or advisable to achieve the purposes of the Plan or to comply with applicable tax and regulatory laws and accounting principles.
- (b) *Committee Discretion*. Each type of Award may be made alone, in addition to or in relation to any other Award. The terms of each type of Award need not be identical, and the Committee need not treat Participants uniformly. Except as otherwise provided by the Plan or a particular Award, any determination with respect to an Award may be made by the Committee at the time of grant or at any time thereafter.
- (c) *Dividends and Cash Awards*. In the discretion of the Committee, any Award under the Plan may provide the Participant with (i) dividends or dividend equivalents payable (in cash or in the form of Awards under the Plan) currently or deferred with or without interest and (ii) cash payments in lieu of or in addition to an Award.
- (d) *Termination of Employment*. The Committee shall determine the effect on an Award of the disability, death, retirement or other termination of employment of a Participant and the extent to which, and the period during which, the Participant's legal representative, guardian or Designated Beneficiary may receive payment of an Award or exercise rights thereunder.

- (e) Change in Control. In order to preserve a Participant's rights under an Award in the event of a change in control of the Company (as defined by the Committee), the Committee in its discretion may, at the time an Award is made or at any time thereafter, take one or more of the following actions: (i) provide for the acceleration of any time period relating to the exercise or payment of the Award, (ii) provide for payment to the Participant of cash or other property with a Fair Market Value equal to the amount that would have been received upon the exercise or payment of the Award had the Award been exercised or paid upon the change in control, (iii) adjust the terms of the Award in a manner determined by the Committee to reflect the change in control, (iv) cause the Award to be assumed, or new rights substituted therefor, by another entity, or (v) make such other provision as the Committee may consider equitable to Participants and in the best interests of the Company.
- (f) *Transferability*. In the discretion of the Committee, any Award may be made transferable upon such terms and conditions and to such extent as the Committee determines, provided that Incentive Stock Options may be transferable only to the extent permitted by the Code. The Committee may in its discretion waive any restriction on transferability.
- (g) *Loans*. The Committee may authorize the making of loans or cash payments to Participants in connection with the grant or exercise any Award under the Plan, which loans may be secured by any security, including Common Stock, underlying or related to such Award (provided that the loan shall not exceed the Fair Market Value of the security subject to such Award), and which may be forgiven upon such terms and conditions as the Committee may establish at the time of such loan or at any time thereafter.
- (h) *Withholding Taxes*. The Participant shall pay to the Company, or make provision satisfactory to the Committee for payment of, any taxes required by law to be withheld in respect of Awards under the Plan no later than the date of the event creating the tax liability. The Company and its Affiliates may, to the extent permitted by law, deduct any such tax obligations from any payment of any kind otherwise due to the Participant hereunder or otherwise. In the Committee's discretion, the minimum tax obligations required by law to be withheld in respect of Awards may be paid in whole or in part in shares of Common Stock, including shares retained from the Award creating the tax obligation, valued at their Fair Market Value on the date of delivery.
- (i) *Foreign Nationals*. Awards may be made to Participants who are foreign nationals or employed outside the United States on such terms and conditions different from those specified in the Plan as the Committee considers necessary or advisable to achieve the purposes of the Plan or to comply with applicable laws.
- (j) *Amendment of Award*. The Committee may amend, modify or terminate any outstanding Award, including substituting therefor another Award of the same or a different type, changing the date of exercise or realization and converting an Incentive Stock Option to a Nonstatutory Stock Option and enter into and execute any repricing transaction including but not limited to reducing the exercise price of such Award. Any such action shall require the Participant's consent unless:

- (i) In the case of a termination of, or a reduction in the number of shares issuable under, an Option, any time period relating to the exercise of such Option or the eliminated portion, as the case may be, is waived or accelerated before such termination or reduction (and in such case the Committee may provide for the Participant to receive cash or other property equal to the net value that would have been received upon exercise of the terminated Option or the eliminated portion, as the case may be); or
- (ii) In any other case, the Committee determines that the action, taking into account any related action, would not materially and adversely affect the Participant.
- (k) *Limitations Applicable to Section 16 Persons and Performance-Based Compensation*. Notwithstanding any other provision of this Plan, any Option, Performance Award or other Award or Restricted Stock or Restricted Stock Unit granted to a Reporting Person who is subject to Section 16 of the Exchange Act shall be subject to any additional limitations set forth in any applicable exemptive rule under Section 16 of the Exchange Act (including any amendment to Rule 16b-3 of the Exchange Act) that are requirements for the application of such exemptive rule, and this Plan shall be deemed amended to the extent necessary to conform to such limitations. Furthermore, notwithstanding any other provision of this Plan, any Option or other Awards intended to qualify as performance-based compensation as described in Section 162(m)(4)(C) of the Code shall be subject to any additional limitations set forth in Section 162(m) of the Code (including any amendment to Section 162(m) of the Code) or any Treasury regulations or rulings issued thereunder that are requirements for qualification as performance-based compensation as described in Section 162(m)(4)(C) of the Code, and this Plan shall be deemed amended to the extent necessary to conform to such requirements.
- (l) *Approval of Plan by Stockholders*. This Plan will be submitted for the approval of the Company's stockholders within twelve months after the date of the Board's initial adoption of this Plan. All Options, Awards, Restricted Stock and Restricted Units granted under the Plan prior to this restatement, which was approved by Shareholders, shall not be effected by the following sentence. Options or other Awards may be granted and Restricted Stock or Restricted Stock Units may be awarded prior to such stockholder approval, provided that such Options or other Awards shall not be exercisable and such Restricted Stock or Restricted Stock Units shall not vest prior to the time when this Plan is approved by the stockholders, and provided further that if such approval has not been obtained at the end of said twelve (12) month period, all Options previously granted shall be deemed Non-Qualified Options.

#### 9. Certain Definitions

"Affiliate" means any business entity in which the Company owns directly or indirectly 50% or more of the total voting power or has a significant financial interest as determined by the Committee.

"Award" means any cash bonus, Option, Stock Appreciation Right, Restricted Stock, Unrestricted Stock, Restricted Stock Unit or other Performance Awards granted under the Plan.

"Board" means the Board of Directors of the Company.

"Code" means the Internal Revenue Code of 1986, as amended from time to time, or any successor law.

"Committee" means one or more committees each comprised of not less than two members of the Board appointed by the Board to administer the Plan or a specified portion thereof. Unless otherwise determined by the Board, if a Committee is authorized to grant Awards to a Reporting Person or a Covered Employee, each member shall be a "non-employee director" or the equivalent within the meaning of applicable Rule 16b-3 under the Exchange Act or an "outside director" within the meaning of Section 162(m) of the Code, respectively.

"Common Stock" or "Stock" means the Class A Common Stock, \$0.001 par value, of the Company.

"Company" means Lamar Advertising Company, a Delaware corporation.

"Covered Employee" means a "covered employee" within the meaning of Section 162(m) of the Code.

"Designated Beneficiary" means the beneficiary designated by a Participant, in a manner determined by the Committee, to receive amounts due or exercise rights of the Participant in the event of the Participant's death. In the absence of an effective designation by a Participant, "Designated Beneficiary" means the Participant's estate.

"Exchange Act" means the Securities Exchange Act of 1934, as amended from time to time, or any successor law.

"Fair Market Value" means, with respect to a share of Common Stock as of any date of determination, in the discretion of the Committee, (i) the closing price (on that date) of the Common Stock on the NASDAQ Stock Market, or any other principal national securities exchange the Common Stock is traded on; or (ii) the closing bid price (or average of bid prices) last quoted (on that date) by an established quotation service for over-the-counter securities, if the Common Stock is not reported on the NASDAQ Stock Market or another national securities exchange; or (iii) if shares of Common Stock are not publicly traded, the fair market value of such a share as determined by the Board in good faith after taking into consideration all facts which it deems appropriate and in accordance with applicable statutory and regulatory guidelines.

"Participant" means a person selected by the Committee to receive an Award under the Plan.

"Performance Award" means a cash bonus, stock bonus or other performance or incentive award that is paid in cash, Common Stock or a combination of both.

"Performance Goals" means with respect to any designated performance period, one or more Performance Measures established by the Committee prior to the beginning of such performance period or within such period after the beginning of the performance period as shall meet the requirements to be considered "pre-established objective performance goals" for purposes of the regulations issued under Section 162(m) of the Code. Such Performance Goals

may be particular to a Participant or may be based, in whole or in part, on the performance of the division, department, line of business, subsidiary, or other business unit, whether or not legally constituted, in which the Participant works or on the performance of the Company generally.

"Performance Measures" shall include, but not be limited to (measured either absolutely or by reference to an index or indices and determined either on a consolidated basis or, as the context permits, on a divisional, subsidiary, line of business, project or geographical basis or in combinations thereof): sales; revenues; assets; expenses; earnings before or after deduction for all or any portion of interest, taxes, depreciation, or amortization, whether or not on a continuing operations or an aggregate or per share basis; return on equity, investment, capital or assets; one or more operating ratios; borrowing levels, leverage ratios or credit rating; market share; capital expenditures; cash flow; stock price; stockholder return; sales of particular products or services; customer acquisition or retention; acquisitions and divestitures (in whole or in part); joint ventures and strategic alliances; spin-offs, split-ups and the like; reorganizations; or recapitalizations, restructurings, financings (issuance of debt or equity) or refinancings.

"Reporting Person" means a person subject to Section 16 of the Exchange Act.

#### 10. Miscellaneous

- (a) *No Right to Employment*. No person shall have any claim or right to be granted an Award. Neither the adoption, maintenance, nor operation of the Plan nor any Award hereunder shall confer upon any employee or consultant of the Company or of any Affiliate any right with respect to the continuance of his/her employment by or other service with the Company or any such Affiliate nor shall they interfere with the rights of the Company (or Affiliate) to terminate any employee at any time or otherwise change the terms of employment, including, without limitation, the right to promote, demote or otherwise reassign any employee from one position to another within the Company or any Affiliate.
- (b) *No Rights As Stockholder*. Subject to the provisions of the applicable Award, no Participant or Designated Beneficiary shall have any rights as a stockholder with respect to any shares of Common Stock to be distributed under the Plan until he or she becomes the holder thereof. A Participant to whom Restricted Stock, Unrestricted Stock or Restricted Stock Unit is awarded shall be considered a stockholder of the Company at the time of the Award except as otherwise provided in the applicable Award.
  - (c) Effective Date. Subject to the approval of the stockholders of the Company, the Plan, as amended, shall be effective on February 19, 2009.
- (d) *Amendment of Plan*. The Board may amend, suspend or terminate the Plan or any portion thereof at any time, subject to such stockholder approval as the Board determines to be necessary or advisable.
  - (e) Governing Law. The provisions of the Plan shall be governed by and interpreted in accordance with the laws of Delaware.

Notice of Grant of Stock Options and Option Agreement

LAMAR ADVERTISING COMPANY

**ID: 72-1205791**P O BOX 66338
BATON ROUGE, LA 70896

Name	
Address	
City, State Zip	

Option Number: 0 Plan: 97EX

ID:

Effective mm/dd/yyyy, you have been granted a(n) Non-Statutory Stock Option to buy # shares of LAMAR ADVERTISING COMPANY (the Company) stock at \$00.00 per share.

The total option price of the shares granted is \$00.00

Shares in each period will become fully vested on the date shown.

Shares	Vest Type	Full Vest	Expiration
#	On Vest Date	mm/dd/yyyy	mm/dd/yyyy
#	On Vest Date	mm/dd/yyyy	mm/dd/yyyy
#	On Vest Date	mm/dd/yyyy	mm/dd/yyyy
#	On Vest Date	mm/dd/yyyy	mm/dd/yyyy
#	On Vest Date	mm/dd/yyyy	mm/dd/yyyy
LAMAR ADVERTISIN	G COMPANY	Date	

#### LAMAR ADVERTISING COMPANY 1996 EQUITY INCENTIVE PLAN

#### **Non-Statutory Stock Option Terms and Conditions**

- 1. <u>Plan Incorporated by Reference</u>. This option is issued pursuant to the terms of the Plan and may be amended as provided in the Plan. Capitalized terms used and not otherwise defined in this certificate have the meanings given to them in the Plan. This certificate does not set forth all the terms and conditions of the Plan, which are incorporated herein by reference. The Committee administers the Plan and its determinations regarding the operation of the Plan are final and binding. Copies of the Plan may be obtained upon written request without charge from the Company.
- 2. <u>Option Price</u>. The price to be paid for each share of Common Stock issued upon exercise of the whole or any part of this Option is the Option Price set forth on the face of this certificate.
- 3. <u>Exercisability Schedule</u>. This Option may be exercised at any time and from time to time for the number of shares and in accordance with the exercisability schedule set forth on the face of this certificate, but only for the purchase of whole shares. The Option may not be exercised as to any shares after the Expiration Date.
- 4. <u>Method of Exercise</u>. To exercise this Option, the Optionholder shall deliver written notice of exercise to the Company specifying the number of shares with respect to which Option is being exercised accompanied by payment of the Option Price for such shares in cash, by certified check or in such other form, including shares of Common Stock of the Company valued at their Fair Market Value on the date of delivery, as the Committee may approve. Promptly following such a notice, the Company will deliver to the Optionholder a certificate representing the number of shares with respect to which the Option is being exercised.
- 5. <u>Rights as a Stockholder or Employee</u>. The Optionholder shall not have any rights in respect of shares as to which the Option shall not have been exercised and payment made as provided above. The Optionholder shall not have any rights to continued employment by the Company or its Affiliates by virtue of the grant of this Option.
- 6. <u>Recapitalization</u>, <u>Mergers</u>, <u>Etc</u>. As provided in the Plan, in the event of corporate transactions affecting the Company's outstanding Common Stock, the Committee shall equitably adjust the number and kind of shares subject to this Option and the exercise price hereunder or make provision for a cash payment. If such transaction involves a consolidation or merger of the Company with another entity, the sale or exchange of all or substantially all of the assets of the Company or a reorganization or liquidation of the Company, then in lieu of the foregoing, the Committee may upon written notice to the Optionholder provide that this Option shall terminate on a date not less than 20 days after the date of such notice unless theretofore exercised. In connection with such notice, the Committee may in its discretion accelerate or waive any deferred exercise period.
- 7. <u>Option Not Transferrable</u>. This Option is not transferable by the Optionholder otherwise than by the will or the laws of descent and distribution, and is exercisable, during the Optionholder's lifetime, only by the Optionholder. The naming of a Designated Beneficiary does not constitute a transfer.
- 8. Exercise of Option After Termination of Employment. If the Optionholder's employment with (a) the Company, (b) an Affiliate, or (c) a corporation (or parent or subsidiary corporation of such corporation) issuing or assuming a stock option in a transaction to which section 424(a) of the Code applies, is terminated for any reason other than by disability (within the meaning of section 22 (e)(3) of the Code) or death, the Optionholder may exercise the rights which were available to the Optionholder at the time of such termination only within three months from the date of termination. If Optionholder's employment is terminated as a result of disability, such rights may be exercised within twelve months from the date of termination. Upon the death of Optionholder, his or her Designated Beneficiary shall have the right, at any time within twelve months after the date of death, to exercise in whole or in part any rights that were available to the Optionholder at the time of death. Notwithstanding the foregoing, no rights under this Option may be exercised after the Expiration Date.
- 9. <u>Compliance with Securities Laws</u>. It shall be a condition to the Optionholder's right to purchase shares of Common Stock hereunder that the Company may, in its discretion, require (a) that the shares of Common Stock

reserved for issue upon the exercise of this Option shall have been duly listed, upon official notice of issuance, upon any national securities exchange or automated quotation system on which the Company's Common Stock may then be listed or quoted, (b) that either (i) a registration statement under the Securities Act of 1933 with respect to the shares shall be in effect, or (ii) in the opinion of counsel for the Company, the proposed purchase shall be exempt from registration under that Act and the Optionholder shall have made such undertakings and agreements with the Company as the Company may reasonably require, and (c) that such other steps, if any, as counsel for the Company shall consider necessary to comply with any law applicable to the issue of such shares by the Company shall have been taken by the Company or the Optionholder, or both. The certificates representing the shares purchased under this Option may contain such legends as counsel for the Company shall consider necessary to comply with any applicable law.

- 10. <u>Payment of Taxes</u>. The Optionholder shall pay to the Company, or make provision satisfactory to the Company for payment of, any taxes required by law to be withheld with respect to the exercise of this Option. The Committee may, in its discretion, require any other Federal or state taxes imposed on the sale of the shares to be paid by the Optionholder. In the Committee's discretion, such tax obligation may be paid in whole or in part in shares of Common Stock, including shares retained from the exercise of this Option, valued at their Fair Market Value on the date of delivery. The Company and its Affiliates may, to the extent permitted by law, deduct any such tax obligations from any payment of any kind otherwise due to the Optionholder.
- 11 <u>Notice of Sale of Shares Required</u>. The Optionholder agrees to notify the Company in writing within 30 days of the disposition of any shares purchased upon exercise of this Option if such disposition occurs within two years of the date of the grant of this Option or within one year after such purchase.